

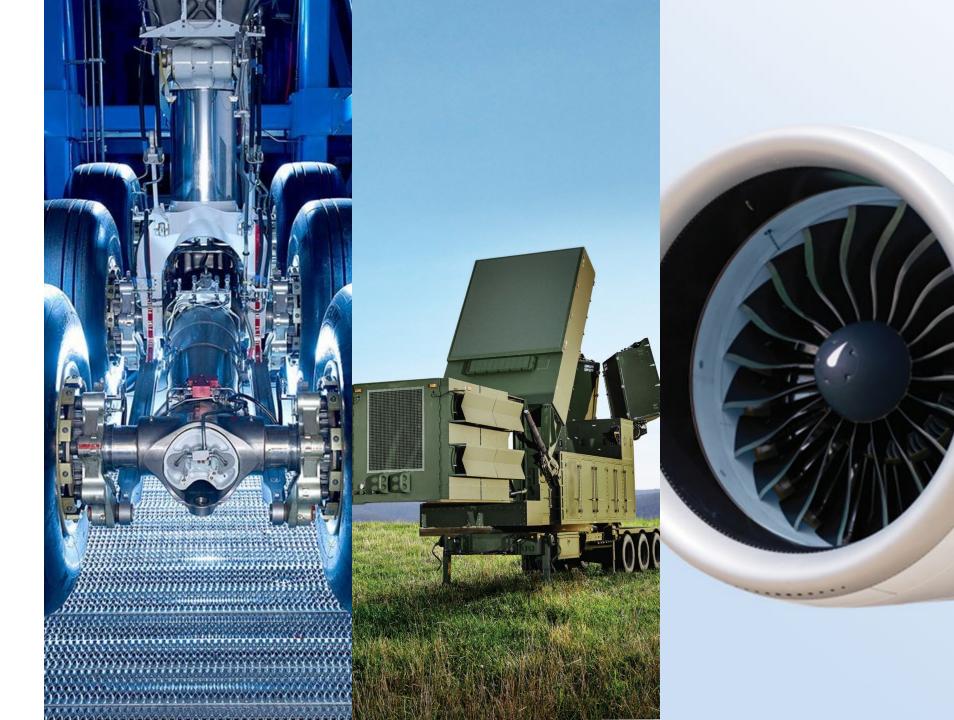
COLLINS AEROSPACE PRATT & WHITNEY RAYTHEON

2<sup>nd</sup> quarter 2024

## Earnings conference call

July 25, 2024





### Forward looking statements

Note: All results and expectations in the presentation reflect continuing operations unless otherwise noted. This press release contains statements which, to the extent they are not statements of historical or present fact, constitute "forward-looking statements" under the securities laws. From time to time, oral or written forward- looking statements may also be included in other information released to the public. These forward-looking statements are intended to provide RTX Corporation ("RTX") management's current expectations or plans for our future operating and financial performance, based on assumptions currently believed to be valid and are not statements of historical fact. Forward-looking statements can be identified by the use of words such as "believe," "expect," "expectations," "plans," "strategy," "prospects," "estimate," "project," "target." "anticipate." "will." "should." "see." "guidance." "outlook." "goals." "objectives." "confident." "on track." "designed to" and other words of similar meaning. Forward-looking statements may include, among other things, statements relating to future sales, earnings, cash flow, results of operations, uses of cash, share repurchases, tax payments and rates, research and development spending, cost savings, other measures of financial performance, potential future plans, strategies or transactions, credit ratings and net indebtedness, the Pratt powder metal matter and related matters and activities, including without limitation other engine models that may be impacted, anticipated benefits to RTX of its segment realignment, pending disposition of Collins' actuation and flight control business, the merger (the "merger") between United Technologies Corporation ("UTC") and Raytheon Company ("Raytheon") or the spin-offs by UTC of Otis Worldwide Corporation and Carrier Global Corporation into separate independent companies (the "separation transactions") in 2020, targets and commitments (including for share repurchases or otherwise), and other statements that are not solely historical facts. All forward-looking statements involve risks, uncertainties and other factors that may cause actual results to differ materially from those expressed or implied in the forward-looking statements. For those statements, we claim the protection of the safe harbor for forward- looking statements contained in the U.S. Private Securities Litigation Reform Act of 1995. Such risks, uncertainties and other factors include, without limitation; (1) the effect of changes in economic, capital market and political conditions in the U.S. and globally, such as from the global sanctions and export controls with respect to Russia, and any changes therein. including related to financial market conditions, banking industry disruptions, fluctuations in commodity prices or supply (including energy supply), inflation, interest rates and foreign currency exchange rates, disruptions in global supply chain and labor markets, and geopolitical risks; (2) risks associated with U.S. government sales, including changes or shifts in defense spending due to budgetary constraints, spending cuts resulting from sequestration, a continuing resolution, a government shutdown, the debt ceiling or measures taken to avoid default, or otherwise, and uncertain funding of programs; (3) risks relating to our performance on our contracts and programs, including our ability to control costs, and our inability to pass some or all of our costs on fixed price contracts to the customer, and risks related to any termination of these contracts or programs, including the outcome of such terminations and related payments; (4) challenges in the development, production, delivery, support, and performance of RTX advanced technologies and new products and services and the realization of the anticipated benefits (including our expected returns under customer contracts), as well as the challenges of operating in RTX's highly-competitive industries: (5) risks relating to RTX's reliance on U.S. and non-U.S. suppliers and commodity markets, including the effect of sanctions, delays and disruptions in the delivery of materials and services to RTX or its suppliers and price increases; (6) risks relating to RTX international operations from, among other things, changes in trade policies and implementation of sanctions, foreign currency fluctuations, economic conditions, political factors, sales methods, and U.S. or local government regulations; (7) the condition of the aerospace industry; (8) the ability of RTX to attract, train and retain gualified personnel and maintain its culture and high ethical standards, and the ability of our personnel to continue to operate our facilities and businesses around the world; (9) the scope, nature, timing and challenges of managing acquisitions, investments, divestitures and other transactions, including the realization of synergies and opportunities for growth and innovation, the assumption of liabilities and other risks and incurrence of related costs and expenses, and risks related to completion of announced divestitures; (10) compliance with legal, environmental, regulatory and other

requirements, including, among other things, export and import requirements such as the International Traffic in Arms Regulations and the Export Administration Regulations, anti-bribery and anticorruption requirements, such as the Foreign Corrupt Practices Act, industrial cooperation agreement obligations, and procurement and other regulations in the U.S. and other countries in which RTX and its businesses operate; (11) the outcome of pending, threatened and future legal proceedings, investigations, and other contingencies (including the ultimate outcome of those certain legacy legal matters described in the Company's earnings press release issued today), including those related to U.S. government audits and disputes and the potential for suspension or debarment of U.S. government contracting or export privileges as a result thereof, and including updates to accrual amounts as a result of such outcomes; (12) factors that could impact RTX's ability to engage in desirable capital-raising or strategic transactions, including its credit rating, capital structure, levels of indebtedness and related obligations, capital expenditures and research and development spending, and capital deployment strategy including with respect to share repurchases, and the availability of credit, borrowing costs, credit market conditions, and other factors: (13) uncertainties associated with the timing and scope of future repurchases by RTX of its common stock. including the ability to complete the accelerated share repurchase ("ASR"), the purchase price of the shares acquired pursuant to the ASR agreement, and the timing and duration of the ASR program or declarations of cash dividends, which may be discontinued, accelerated, suspended or delayed at any time due to various factors, including market conditions and the level of other investing activities and uses of cash: (14) risks relating to realizing expected benefits from, incurring costs for, and successfully managing, strategic initiatives such as cost reduction, restructuring, digital transformation and other operational initiatives: (15) risks of additional tax exposures due to new tax legislation or other developments, in the U.S. and other countries in which RTX and its businesses operate; (16) risks relating to addressing the identified rare condition in powder metal used to manufacture certain Pratt & Whitney engine parts requiring accelerated removals and inspections of a significant portion of the PW1100G-JM Geared Turbofan (GTF) fleet, including, without limitation, the number and expected timing of shop visits, inspection results and scope of work to be performed, turnaround time, availability of new parts. available capacity at overhaul facilities, outcomes of negotiations with impacted customers, and risks related to other engine models that may be impacted by the powder metal matter, and in each case the timing and costs relating thereto, as well as other issues that could impact RTX product performance, including guality, reliability or durability; (17) changes in production volumes of one or more of our significant customers as a result of business or other challenges, and the resulting effect on its or their demand for our products and services: (18) risks relating to a RTX product safety failure or other failure affecting RTX's or its customers' or suppliers' products or systems; (19) risks relating to cybersecurity, including cyber-attacks on RTX's information technology infrastructure, products, suppliers, customers and partners, and cybersecurity-related regulations; (20) threats to RTX facilities and personnel, as well as other events outside of RTX's control such as public health crises, damaging weather or other acts of nature; (21) the effect of changes in accounting estimates for our programs on our financial results; (22) the effect of changes in pension and other postretirement plan estimates and assumptions and contributions; (23) risks relating to an impairment of goodwill and other intangible assets; (24) the effects of climate change and changing climate-related regulations, customer and market demands, products and technologies; and (25) the intended gualification of (i) the merger as a tax-free reorganization and (ii) the separation transactions and other internal restructurings as tax-free to UTC and former UTC shareowners, in each case, for U.S. federal income tax purposes. For additional information on identifying factors that may cause actual results to vary materially from those stated in forward-looking statements, see the reports of RTX, UTC and Raytheon on Forms S-4, 10-K, 10-Q and 8-K filed with or furnished to the Securities and Exchange Commission from time to time. Any forward-looking statement speaks only as of the date on which it is made, and RTX assumes no obligation to update or revise such statement, whether as a result of new information, future events or otherwise, except as required by applicable law.



### 2Q 2024 highlights



### **▲**10%

Sales up organically\* yearover-year

▲ 14% commercial aftermarket growth

### \$2.2B

Free cash flow\* in the quarter; up \$2B year-over-year

### \$206B

Record RTX backlog; received over \$24B of new awards; 1.25 Q2 book-to-bill

#### GTF Fleet Management Plan

Remains on track; financial and operational outlook consistent with prior guidance

### **Capital Return**

Raised dividend 7 percent; on track to return \$36 to \$37 billion to shareowners from the merger through 2025

### Outlook

Increasing 2024 outlook for adjusted sales\* and adjusted EPS\*; revising free cash flow\*



# Strategic priorities

#### **Driving best-in-class performance through:**

## Executing on our commitments



- CORE / Operational improvements
- Capacity / Material flow / Increased output
- Industry 4.0 / Connected factories

# Innovating for future growth



- Next-generation products
- Product upgrades
- Technology / AI deployment / Digital tools

## Leveraging our breadth and scale



- Competitive cost structure
- Deploying best practices
- Portfolio pruning and bolt-on M&A



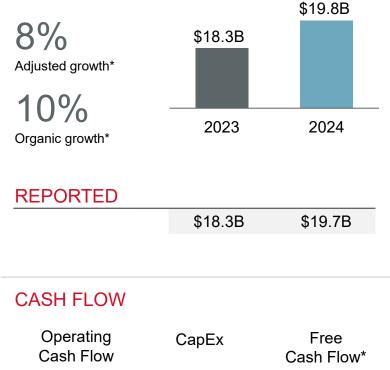
### 2Q 2024 results

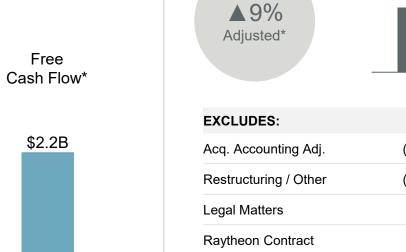
#### **KEY TAKEAWAYS**

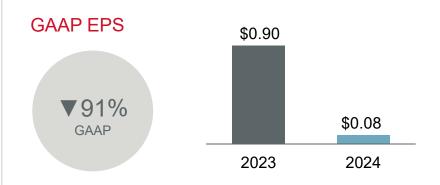
- 10% organic sales growth\*
  - ▲19% commercial OE
  - ▲ **14%** commercial aftermarket
  - ▲7% defense (excluding the Cybersecurity divestiture)
- 19% adjusted segment operating profit growth\* with margin expansion\* across all segments
- \$2.2B free cash flow\*

#### **ADJUSTED SALES\***

\$2.7B







#### **ADJUSTED EPS\***



(\$0.5B)



RTX 2024 outlook

#### ADJUSTED SALES\*

▲ \$78.75B - \$79.5B

Prior: \$78.0B - \$79.0B

#### ORGANIC SALES GROWTH %\*

▲ 8% - 9%

Prior: 7% - 8%

#### ADJUSTED EPS\*

▲ \$5.35 - \$5.45

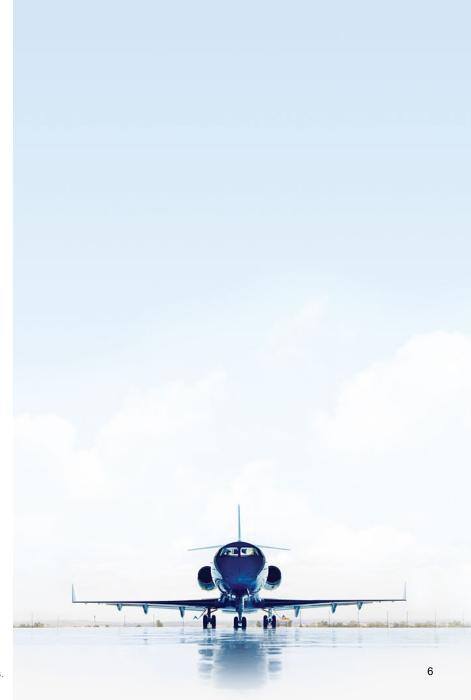
Prior: \$5.25 - \$5.40

#### FREE CASH FLOW\*



Prior: ~\$5.7B

\*See Appendix for additional information regarding these non-GAAP financial measures.





### Collins Aerospace

2Q 2024 results

#### HIGHLIGHTS



### **▲**10%

#### Adjusted sales\*

- Commercial aftermarket up 12%
- Commercial OE up 10%
- Defense up 7%



#### Adjusted operating profit\*

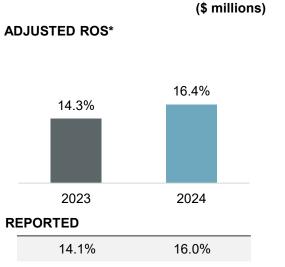
- Higher commercial aftermarket volume
- Higher defense volume
- Higher commercial OE volume



Avianca, a leading airline based in Colombia, selected Collins to provide wheels and brakes to its new fleet of 103 A320neo aircraft over the next 15 years. Collins currently equips Avianca's fleet of A320ceo and A320neo aircraft with wheels and brakes that feature DURACARB® carbon friction material, which offers a longer brake life compared to competitors.









Pratt & Whitney

2Q 2024 results

#### **HIGHLIGHTS**



Organic sales\*

▲ 19%

#### Adjusted sales\*

- Commercial OE up 33%
- Military up 16%
- Commercial aftermarket up 15%

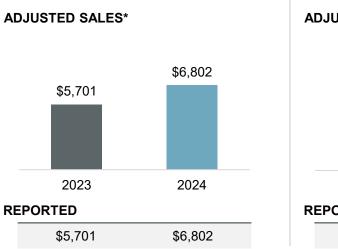


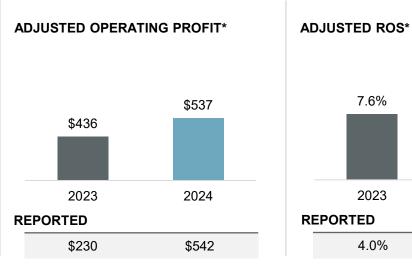
#### Adjusted operating profit\*

- Higher commercial aftermarket volume and LCE OE deliveries
- Favorable LCE OE and commercial aftermarket mix
- Higher military volume and favorable mix
- Absence of a favorable prior year contract matter
- Higher production costs and higher R&D and SG&A expenses

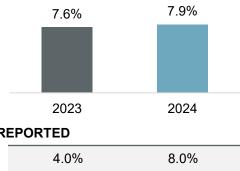


Earlier this month, Pratt & Whitney, Cebu Pacific Air. and Airbus announced that the airline has selected the GTF engine to power up to 152 Airbus A321neo family aircraft, becoming the largest aircraft order in Philippine aviation history. This is in addition to the airline's 15 GTFpowered aircraft ordered in February.









\*See Appendix for additional information regarding these non-GAAP financial measures

LCE = Large Commercial Engines

(\$ millions)



Raytheon

2Q 2024 results

#### HIGHLIGHTS





#### Adjusted sales\*

- Cybersecurity divestiture
- Higher volume on land and air defense systems programs

▲7%

#### Adjusted operating profit\*

- Higher volume
- Favorable mix
- Improved net productivity
- Cybersecurity divestiture

### \$51B

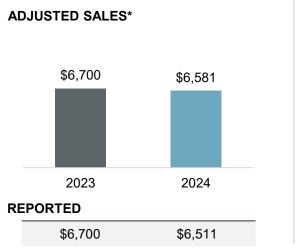
#### Backlog

- \$928M Classified bookings
- \$639M SPY-6 radar production
- \$393M Landsat Next Instrument Suite
- 1.13 rolling 12-month book-to-bill

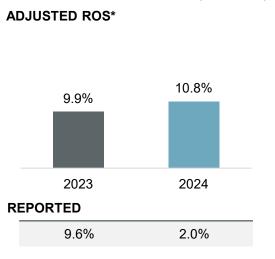
(\$ millions)



The U.S. Navy awarded Raytheon a contract option in June to continue to produce AN/SPY-6(V) radars. The SPY-6 family of radars are projected to be deployed on 65 U.S. Navy ships over the next 10 years to defend against air, surface, and ballistic threats.









# Power of the portfolio



#### **Collins Aerospace**

- Leading provider of aerospace systems
- Content on over 110,000
  aircraft across
  commercial and defense
  markets
- Installed base of \$160B with over \$100B offwarranty



#### Pratt & Whitney

- Over 11,000 GTF orders and commitments to date
- Premier small engine franchise and #1 or #2 provider in key segments
- Sole military engine provider for today's priority platforms



#### Raytheon

- Partner of choice for sensing, ISR and effectors
- Current franchise programs include Patriot, SPY-6 and NASAMS
- Next-gen franchise programs include LTAMDS, HACM and LRSO





Appendix



## **RTX** Use and definitions of non-GAAP financial measures

RTX Corporation ("RTX" or "the Company") reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP"). We supplement the reporting of our financial information determined under GAAP with certain non-GAAP financial information The non-GAAP information presented provides investors with additional useful information but should not be considered in isolation or as substitutes for the related GAAP measures. We believe that these non-GAAP measures provide investors with additional insight into the Company's ongoing business performance. Other companies may define non-GAAP measures differently, which limits the usefulness of these measures for comparisons with such other companies. We encourage investors to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. A reconciliation of the non-GAAP measures to the corresponding amounts prepared in accordance with GAAP appears in the tables in this Appendix. To the right are our non-GAAP financial measures:

NON-GAAP MEASURE	DEFINITION
Adjusted net sales	Represents consolidated net sales (a GAAP measure), excluding net significant and/or non-recurring items <sup>1</sup> (hereinafter referred to as "net significant and/or non-recurring items").
Organic sales	Organic sales represents the change in consolidated net sales (a GAAP measure), excluding the impact of foreign currency translation, acquisitions and divestitures completed in the preceding twelve months and net significant and/or non-recurring items
Adjusted operating profit (loss) and margin	Adjusted operating profit (loss) represents operating profit (loss) (a GAAP measure), excluding restructuring costs, acquisition accounting adjustments and net significant and/or non-recurring items. Adjusted operating profit margin represents adjusted operating profit (loss) as a percentage of adjusted net sales.
Segment operating profit (loss) and margin	Segment operating profit (loss) represents operating profit (loss) (a GAAP measure) excluding Acquisition Accounting Adjustments <sup>2</sup> , the FAS/CAS operating adjustment <sup>3</sup> , Corporate expenses and other unallocated items, and Eliminations and other. Segment operating profit margin represents segment operating profit (loss) as a percentage of segment sales (net sales, excluding Eliminations and other).
Adjusted segment sales	Represents consolidated net sales (a GAAP measure) excluding eliminations and other and net significant and/or non-recurring items.
Adjusted segment operating profit (loss) and margin	Adjusted segment operating profit (loss) represents segment operating profit (loss) excluding restructuring costs, and net significant and/or non-recurring items. Adjusted segment operating profit margin represents adjusted segment operating profit (loss) as a percentage of adjusted segment sales (adjusted net sales excluding Eliminations and other).
Adjusted net income	Adjusted net income represents net income (a GAAP measure), excluding restructuring costs, acquisition accounting adjustments and net significant and/or non-recurring items.
Adjusted earnings per share (EPS)	Adjusted EPS represents diluted earnings per share (a GAAP measure), excluding restructuring costs, acquisition accounting adjustments and net significant and/or non-recurring items.
Adjusted effective tax rate	Adjusted effective tax rate represents the effective tax rate (a GAAP measure), excluding the impact of restructuring costs, acquisition accounting adjustments and net significant and/or non-recurring items.
Free cash flow	Free cash flow represents cash flow from operations (a GAAP measure) less capital expenditures. Management believes free cash flow is a useful measure of liquidity and an additional basis for assessing RTX's ability to fund its activities, including the financing of acquisitions, debt service, repurchases of RTX's common stock and distribution of earnings to shareowners.

1 Net significant and/or non-recurring items represent significant nonoperational items and/or significant operational items that may occur at irregular intervals.

2 Acquisition Accounting Adjustments include the amortization of acquired intangible assets related to acquisitions, the amortization of the property, plant and equipment fair value adjustment acquired through acquisitions, the amortization of customer contractual obligations related to loss making or below market contracts acquired, and goodwill impairment.

3 The FAS/CAS operating adjustment represents the difference between the service cost component of our pension and postretirement benefit (PRB) expense under the Financial Accounting Standards (FAS) requirements of GAAP and our pension and PRB expense under US Government Cost Accounting Standards (CAS) primarily related to our Raytheon segment.

When we provide our expectation for adjusted net sales, organic sales, adjusted operating profit (loss) and margin, adjusted segment operating profit (loss) and margin, adjusted EPS, adjusted effective tax rate, and free cash flow on a forward-looking basis, a reconciliation of the differences between the non-GAAP expectations and the corresponding GAAP measures, as described above, generally are not available without unreasonable effort due to potentially high variability, complexity, and low visibility as to the items that would be excluded from the GAAP measure in the relevant future period, such as unusual gains and losses, the ultimate outcome of pending litigation, fluctuations in foreign currency exchange rates, the impact and timing of potential acquisitions and divestitures, and other structural changes or their probable significance. The variability of the excluded items may have a significant, and potentially unpredictable, impact on our future GAAP results.



		ADJUSTED SALES VPY%*	ORGANIC SALES VPY%*	ADJUSTED OPERATING PROFIT VPY* (\$M)
COLLINS AEROSPACE	Current	<b>Up high-single digits</b>	<b>Up high-single digits</b>	<b>\$650 – \$725</b>
	Prior	Up mid to high-single digits	Up mid to high-single digits	\$650 – \$725
PRATT & WHITNEY	Current	<b>Up mid teens</b>	<b>Up mid teens</b>	<b>\$400 – \$475</b>
	Prior	Up low double digits	Up low double digits	\$400 - \$475
RAYTHEON	Current	<b>Flat</b> <sup>1</sup>	<b>Up mid-single digits</b>	<b>\$125 – \$200</b> <sup>1</sup>
	Prior	Down slightly to flat <sup>1</sup>	Up low to mid-single digits	<i>\$100 - \$200</i> <sup>1</sup>

<sup>1</sup>Cybersecurity business sale completed in Q1



#### ADJUSTED TAX RATE\*

~19.3%

Prior: ~19.5%

#### INTEREST EXPENSE

~\$1,975M Prior: ~\$2,050M

#### CORPORATE EXPENSE AND OTHER UNALLOCATED ITEMS

~\$200M Prior: ~\$225M

#### FAS/CAS OPERATING ADJUSTMENT

~\$800M

Prior: ~\$775M

#### NON-SERVICE PENSION INCOME

~\$1,500M Prior: ~\$1,500M

#### **CAPEX SPENDING**

~\$2.5 - \$2.6B

Prior: ~\$2.5 - \$2.6B



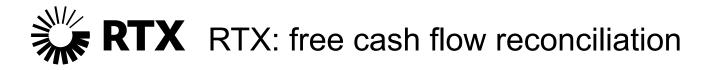


\*See Appendix for additional information regarding these non-GAAP financial measures.



			2023		2024		
	Q1	Q2	Q3	Q4	FY	Q1	Q2
MILITARY	42	74	55	35	206	43	37
LARGE COMMERCIAL	167	191	261	256	875	232	236
PRATT & WHITNEY CANADA <sup>1</sup>	499	507	500	557	2,063	496	474

1) Excludes APUs



	Q2 2024
NET INCOME	175
DEPRECIATION & AMORTIZATION	1,072
CHANGE IN WORKING CAPITAL	1,433
OTHER	53
CASH FLOW FROM OPERATING ACTIVITIES	2,733
CAPITAL EXPENDITURES	(537)
FREE CASH FLOW	2,196

(\$ millions)



	TOTAL REPORTED GROWTH	ORGANIC	ACQUISITIONS & DIVESTITURES	FX/OTHER
COLLINS AEROSPACE	10%	10%	—	—
PRATT & WHITNEY	19%	19%	—	_
RAYTHEON	(3%)	4%	(6%)	(1%)
ELIMS & OTHER	26%	26%		_
TOTAL	8%	10%	(2%)	-



(\$ MILLIONS)	20	24	2023					
RESTRUCTURING IMPACT TO:	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	
OPERATING PROFIT (LOSS)								
COLLINS AEROSPACE	(\$6)	(\$12)	(\$3)	(\$5)	(\$64)	\$1	(\$71)	
PRATT & WHITNEY	(18)	(15)	(19)	(25)	(7)	(23)	(74)	
RAYTHEON	(9)	(7)	(7)	(17)	(9)	(9)	(42)	
TOTAL SEGMENT OPERATING PROFIT	(33)	(34)	(29)	(47)	(80)	(31)	(187)	
CORPORATE EXPENSES AND OTHER UNALLOCATED ITEMS	(1)	(2)	(1)	(21)	(24)	(13)	(59)	
ELIMINATIONS AND OTHER	—	_	_	_	_	_	_	
TOTAL CONSOLIDATED OPERATING PROFIT	(34)	(36)	(30)	(68)	(104)	(44)	(246)	
NON-SERVICE PENSION INCOME	(2)	(3)	(2)	_	_	(2)	(4)	
INCOME BEFORE INCOME TAXES	(\$36)	(\$39)	(\$32)	(\$68)	(\$104)	(\$46)	(\$250)	



(\$ MILLIONS)	REPORTED (UNAUDITED)				RESTRUCTURING & NET SIGNIFICANT AND/OR NON-RECURRING ITEMS <sup>1</sup>				ADJUSTED <sup>1</sup> (UNAUDITED)						
NET SALES	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2023	Q2 2023	Q3 2023	Q4 2023	F 2(
COLLINS AEROSPACE	\$6,120	\$6,384	\$6,629	\$7,120	\$26,253	\$—	\$—	(\$57)	\$112	\$55	\$6,120	\$6,384	\$6,686	\$7,008	\$26
PRATT & WHITNEY	5,230	5,701	926	6,439	18,296	_		(5,401)	—	(5,401)	5,230	5,701	6,327	6,439	23
RAYTHEON	6,292	6,700	6,472	6,886	26,350	_	_	—	_	_	6,292	6,700	6,472	6,886	26
TOTAL SEGMENT	17,642	18,785	14,027	20,445	70,899	_	_	(5,458)	112	(5,346)	17,642	18,785	19,485	20,333	76
ELIMINATIONS AND OTHER	(428)	(470)	(563)	(518)	(1,979)	_		(30)	(9)	(39)	(428)	(470)	(533)	(509)	(1,
CONSOLIDATED NET SALES	\$17,214	\$18,315	\$13,464	\$19,927	\$68,920	\$—	\$—	(\$5,488)	\$103	(\$5,385)	\$17,214	\$18,315	\$18,952	\$19,824	\$74
OPERATING PROFIT (LOSS)															
COLLINS AEROSPACE	\$897	\$899	\$903	\$1,126	\$3,825	(\$6)	(\$16)	(\$140)	\$91	(\$71)	\$903	\$915	\$1,043	\$1,035	\$3
PRATT & WHITNEY	415	230	(2,482)	382	(1,455)	(19)	(206)	(2,895)	(23)	(3,143)	434	436	413	405	1,
RAYTHEON	571	644	560	604	2,379	(13)	(18)	(10)	(14)	(55)	584	662	570	618	2,
TOTAL SEGMENT	1,883	1,773	(1,019)	2,112	4,749	(38)	(240)	(3,045)	54	(3,269)	1,921	2,013	2,026	2,058	8,0
ELIMINATIONS AND OTHER	51	(16)	(69)	(8)	(42)	68	10	(30)	(9)	39	(17)	(26)	(39)	1	(8
CORPORATE EXPENSES AND OTHER UNALLOCATED ITEMS	(43)	(59)	(63)	(110)	(275)	(3)	(31)	(32)	(40)	(106)	(40)	(28)	(31)	(70)	(1
FAS/CAS OPERATING ADJUSTMENT	289	284	272	282	1,127	_		_	_		289	284	272	282	1,
ACQUISITION ACCOUNTING ADJUSTMENTS	(493)	(489)	(517)	(499)	(1,998)	(493)	(489)	(517)	(499)	(1,998)	_	_	—	—	
CONSOLITATED OPERATING PROFIT (LOSS)	\$1,687	\$1,493	(\$1,396)	\$1,777	\$3,561	(\$466)	(\$750)	(\$3,624)	(\$494)	(\$5,334)	\$2,153	\$2,243	\$2,228	\$2,271	\$8,

1 For the full non-GAAP reconciliation of our segment sales and operating profit, refer to slides 24 - 26. For the full reconciliation of our non-operating results, net income and EPS refer to slide 29 - 31.



(\$ MILLIONS)	REPORTED RESTRUCTURING & NET SIG (UNAUDITED) AND/OR NON-RECURRING				іт		ADJUSTED <sup>1</sup> (UNAUDITED)								
OPERATING PROFIT (LOSS)	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023
NON-SERVICE PENSION INCOME	(\$444)	(\$447)	(\$443)	(\$446)	(\$1,780)	\$2	\$—	\$—	\$2	\$4	(\$446)	(\$447)	(\$443)	(\$448)	(\$1,784)
INTEREST EXPENSE, NET	315	333	369	488	1,505	_	_		(11)	(11)	315	333	369	499	1,516
INCOME (LOSS) BEFORE INCOME TAXES	1,816	1,607	(1,322)	1,735	3,836	(468)	(750)	(3,624)	(485)	(5,327)	2,284	2,357	2,302	2,220	9,163
INCOME TAX EXPENSE (BENEFIT)	335	248	(389)	262	456	(101)	(165)	(818)	(155)	(1,239)	436	413	429	417	1,695
NET INCOME (LOSS)	1,481	1,359	(933)	1,473	3,380	(367)	(585)	(2,806)	(330)	(4,088)	1,848	1,944	1,873	1,803	7,468
LESS: NONCONTROLLING INTEREST IN SUBSIDARIES' EARNINGS	55	32	51	47	185	_	(17)	_	(3)	(20)	55	49	51	50	205
NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,426	\$1,327	(\$984)	\$1,426	\$3,195	(\$367)	(\$568)	(\$2,806)	(\$327)	(\$4,068)	\$1,793	\$1,895	\$1,822	\$1,753	\$7,263
EARNINGS (LOSS) PER SHARE ATTRIBUTABLE TO COMMON SHAREOWNERS															
BASIC EARNINGS (LOSS) PER SHARE	\$0.98	\$0.91	(\$0.68)	\$1.05	\$2.24						\$1.23	\$1.30	\$1.26	\$1.29	\$5.09
DILUTED EARNINGS (LOSS) PER SHARE	\$0.97	\$0.90	(\$0.68)	\$1.05	\$2.23						\$1.22	\$1.29	\$1.25	\$1.29	\$5.06
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING (MILLIONS)															
BASIC SHARES	1,462.2	1,457.5	1,448.1	1,354.9	1,426.0						1,462.2	1,457.5	1,448.1	1,354.9	1,426.0
DILUTED SHARES	1,474.2	1,468.7	1,448.1	1,361.7	1,435.4						1,474.2	1,468.7	1,455.7	1,361.7	1,435.4

1 For the full non-GAAP reconciliation of our segment sales and operating profit, refer to slides 24 - 26. For the full reconciliation of our non-operating results, net income and EPS refer to slide 29 - 31.



(\$ MILLIONS)		ORTED IDITED)		& NET SIGNIFICANT CURRING ITEMS <sup>1</sup>	ADJUSTED <sup>1</sup> (UNAUDITED)		
NET SALES	Q1 2024	Q2 2024	Q1 2024	Q2 2024	Q1 2024	Q2 2024	
COLLINS AEROSPACE	\$6,673	\$6,999	\$—	\$—	\$6,673	\$6,999	
PRATT & WHITNEY	6,456	6,802	_	_	6,456	6,802	
RAYTHEON	6,659	6,511	_	(70)	6,659	6,581	
TOTAL SEGMENT	19,788	20,312	_	(70)	19,788	20,382	
ELIMINATIONS AND OTHER	(483)	(591)	_	_	(483)	(591)	
CONSOLIDATED NET SALES	\$19,305	\$19,721	\$—	(\$70)	\$19,305	\$19,791	

OPERATING PROFIT						
COLLINS AEROSPACE	\$849	\$1,118	(\$199)	(\$27)	\$1,048	\$1,145
PRATT & WHITNEY	412	542	(18)	5	430	537
RAYTHEON	996	127	366	(582)	630	709
TOTAL SEGMENT	2,257	1,787	149	(604)	2,108	2,391
ELIMINATIONS AND OTHER	(5)	(36)			(5)	(36)
CORPORATE EXPENSES AND OTHER UNALLOCATED ITEMS	(96)	(930)	(71)	(923)	(25)	(7)
FAS/CAS OPERATING ADJUSTMENT	214	212	_	_	214	212
ACQUISITION ACCOUNTING ADJUSTMENTS	(500)	(504)	(500)	(504)	_	_
CONSOLITATED OPERATING PROFIT	\$1,870	\$529	(\$422)	(\$2,031)	\$2,292	\$2,560

1 For the full non-GAAP reconciliation of our segment sales and operating profit, refer to slides 24 - 26. For the full reconciliation of our non-operating results, net income and EPS refer to slide 29 - 31.



(\$ MILLIONS)		DRTED DITED)		& NET SIGNIFICANT CURRING ITEMS <sup>1</sup>	ADJUSTED <sup>1</sup> (UNAUDITED)		
OPERATING PROFIT	Q1 2024	Q2 2024	Q1 2024	Q2 2024	Q1 2024	Q2 2024	
NON-SERVICE PENSION INCOME	(\$386)	(\$374)	(\$7)	\$3	(\$379)	(\$377)	
INTEREST EXPENSE, NET	405	475	(78)	_	483	475	
INCOME BEFORE INCOME TAXES	1,851	428	(337)	(2,034)	2,188	2,462	
INCOME TAX EXPENSE	108	253	(255)	(257)	363	510	
NET INCOME	1,743	175	(82)	(1,777)	1,825	1,952	
LESS: NONCONTROLLING INTEREST IN SUBSIDIARIES' EARNINGS	34	64	_	7	34	57	
NET INCOME ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,709	\$111	(\$82)	(\$1,784)	\$1,791	\$1,895	
EARNINGS (LOSS) PER SHARE ATTRIBUTABLE TO COMMON SHAREOWNERS							
BASIC EARNINGS PER SHARE	\$1.29	\$0.08			\$1.35	\$1.42	
DILUTED EARNINGS PER SHARE	\$1.28	\$0.08			\$1.34	\$1.41	
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING (MILLIONS)							
BASIC SHARES	1,329.4	1,331.8			1,329.4	1,331.8	
DILUTED SHARES	1,337.3	1,342.1			1,337.3	1,342.1	

# **RTX** RTX: reconciliation of GAAP to adjusted

#### COLLINS AEROSPACE

	(UNAL	IDITED)	(UNAUDITED)						
(\$ MILLIONS)	20	)24			2023				
COLLINS AEROSPACE	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023		
NET SALES	\$6,673	\$6,999	\$6,120	\$6,384	\$6,629	\$7,120	\$26,253		
CERTAIN CUSTOMER LITIGATION MATTERS	—	—	_	—	(57)	112	55		
ADJUSTED NET SALES	\$6,673	\$6,999	\$6,120	\$6,384	\$6,686	\$7,008	\$26,198		
OPERATING PROFIT	\$849	\$1,118	\$897	\$899	\$903	\$1,126	\$3,825		
RESTRUCTURING	(6)	(12)	(3)	(5)	(64)	1	(71)		
SEGMENT AND PORTFOLIO TRANSFORMATION COSTS	(18)	(15)	(3)	(11)	(19)	(29)	(62)		
CHARGE ASSOCIATED WITH INITIATING ALTERNATIVE TITANIUM SOURCES	(175)	—	_	—	_	—			
CERTAIN CUSTOMER LITIGATION MATTERS	—	—	_	—	(57)	119	62		
ADJUSTED OPERATING PROFIT	\$1,048	\$1,145	\$903	\$915	\$1,043	\$1,035	\$3,896		
ADJUSTED OPERATING PROFIT MARGIN	15.7%	16.4%	14.8%	14.3%	15.6%	14.8%	14.9%		
TOTAL NET SALES ADJUSTMENTS	\$—	\$—	\$—	\$—	(\$57)	\$112	\$55		
TOTAL OPERATING PROFIT ADJUSTMENTS	(\$199)	(\$27)	(\$6)	(\$16)	(\$140)	\$91	(\$71)		

# **RTX**: reconciliation of GAAP to adjusted

	(UNAL	JDITED)	(UNAUDITED)							
(\$ MILLIONS)	20	024		2023						
PRATT & WHITNEY	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023			
NET SALES	\$6,456	\$6,802	\$5,230	\$5,701	\$926	\$6,439	\$18,296			
POWDER METAL CHARGE	_	_	_		(5,401)		(5,401)			
ADJUSTED NET SALES	\$6,456	\$6,802	\$5,230	\$5,701	\$6,327	\$6,439	\$23,697			
OPERATING PROFIT (LOSS)	\$412	\$542	\$415	\$230	(\$2,482)	\$382	(\$1,455)			
RESTRUCTURING	(18)	(15)	(19)	(25)	(7)	(23)	(74)			
INSURANCE SETTLEMENT	_	20	_	_	_	_	_			
CHARGES RELATED TO A CUSTOMER INSOLVENCY	_	_		(181)		_	(181)			
POWDER METAL CHARGE	—	—		_	(2,888)	_	(2,888)			
ADJUSTED OPERATING PROFIT	\$430	\$537	\$434	\$436	\$413	\$405	\$1,688			
ADJUSTED OPERATING PROFIT MARGIN	6.7%	7.9%	8.3%	7.6%	6.5%	6.3%	7.1%			
TOTAL NET SALES ADJUSTMENTS	\$—	\$—	\$	\$—	(\$5,401)	\$—	(\$5,401)			
TOTAL OPERATING PROFIT ADJUSTMENTS	(\$18)	\$5	(\$19)	(\$206)	(\$2,895)	(\$23)	(\$3,143)			

# **RTX**: reconciliation of GAAP to adjusted

	(UNAL	JDITED)	(UNAUDITED)							
(\$ MILLIONS)	20	)24		2023						
RAYTHEON	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023			
NET SALES	\$6,659	\$6,511	\$6,292	\$6,700	\$6,472	\$6,886	\$26,350			
CONTRACT TERMINATION	—	(70)	_	_	_	_				
ADJUSTED NET SALES	\$6,659	\$6,581	\$6,292	\$6,700	\$6,472	\$6,886	\$26,350			
OPERATING PROFIT	\$996	\$127	\$571	\$644	\$560	\$604	\$2,379			
RESTRUCTURING	(9)	(7)	(7)	(17)	(9)	(9)	(42)			
CONTRACT TERMINATION	—	(575)	_	—	_	—	—			
SEGMENT AND PORTFOLIO TRANSFORMATION COSTS	—	—	(6)	(1)	(1)	(5)	(13)			
GAIN ON SALE OF BUSINESS, NET OF TRANSACTION AND OTHER RELATED COSTS	375	_	_	_	_	_	_			
ADJUSTED OPERATING PROFIT	\$630	\$709	\$584	\$662	\$570	\$618	\$2,434			
ADJUSTED OPERATING PROFIT MARGIN	9.5%	10.8%	9.3%	9.9%	8.8%	9.0%	9.2%			
TOTAL NET SALES ADJUSTMENTS	\$—	(\$70)	\$—	\$—	\$—	\$—	\$—			
TOTAL OPERATING PROFIT ADJUSTMENTS	\$366	(\$582)	(\$13)	(\$18)	(\$10)	(\$14)	(\$55)			

# **RTX** RTX: reconciliation of GAAP to adjusted

#### NON-SEGMENT OPERATING PROFIT

	(UNAU	DITED)	(UNAUDITED)						
(\$ MILLIONS)	20	)24		2023					
ELIMINATIONS AND OTHER	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023		
NET SALES	(\$483)	(\$591)	(\$428)	(\$470)	(\$563)	(\$518)	(\$1,979)		
PRIOR YEAR IMPACT FROM R&D CAPITALIZATION IRS NOTICE	—	—	_	_	(30)	(9)	(39)		
ADJUSTED NET SALES	(\$483)	(\$591)	(\$428)	(\$470)	(\$533)	(\$509)	(\$1,940)		
OPERATING PROFIT (LOSS)	(\$5)	(\$36)	\$51	(\$16)	(\$69)	(\$8)	(\$42)		
GAIN ON SALE OF LAND	_	_	68	_	_	_	68		
CHARGES RELATED TO CUSTOMER INSOLVENCY	_	_	_	10	_	_	10		
PRIOR YEAR IMPACT FROM R&D CAPITALIZATION IRS NOTICE	_		_	_	(30)	(9)	(39)		
ADJUSTED OPERATING PROFIT (LOSS)	(\$5)	(\$36)	(\$17)	(\$26)	(\$39)	\$1	(\$81)		
CORPORATE AND OTHER UNALLOCATED ITEMS									
OPERATING LOSS	(\$96)	(\$930)	(\$43)	(\$59)	(\$63)	(\$110)	(\$275)		
RESTRUCTURING	(1)	(2)	(1)	(21)	(24)	(13)	(59)		
TAX AUDIT SETTLEMENTS	(68)	_	_	—	_				
LEGAL MATTERS	—	(918)	_		_	_			
SEGMENT AND PORTFOLIO TRANSFORMATION COSTS	(2)	(3)	(2)	(10)	(8)	(11)	(31)		
ADJUSTMENTS RELATED TO EXPIRATION OF TAX STATUTE OF LIMITATIONS	-	_		_	—	(16)	(16)		
ADJUSTED OPERATING LOSS	(\$25)	(\$7)	(\$40)	(\$28)	(\$31)	(\$70)	(\$169)		

# **RTX** RTX: reconciliation of GAAP to adjusted (cont.)

#### NON-SEGMENT OPERATING PROFIT

	(UNAU	IDITED)	(UNAUDITED)						
(\$ MILLIONS)	2024		2023						
FAS/CAS OPERATING ADJUSTMENT	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023		
OPERATING PROFIT	\$214	\$212	\$289	\$284	\$272	\$282	\$1,127		
ACQUISITION ACCOUNTING ADJUSTMENTS									
OPERATING LOSS	(\$500)	(\$504)	(\$493)	(\$489)	(\$517)	(\$499)	(\$1,998)		
ACQUISITION ACCOUNTING ADJUSTMENTS	(500)	(504)	(493)	(489)	(517)	(499)	(1,998)		
ADJUSTED OPERATING PROFIT (LOSS)	\$—	\$—	\$—	\$—	\$—	\$—	\$—		
TOTAL NET SALES ADJUSTMENTS – ELIMINATIONS AND OTHER	\$—	\$—	\$—	\$—	(\$30)	(\$9)	(\$39)		
TOTAL OPERATING PROFIT ADJUSTMENTS - ELIMINATIONS AND OTHER	\$—	\$—	\$68	\$10	(\$30)	(\$9)	\$39		
TOTAL OPERATING PROFIT ADJUSTMENTS – CORPORATE AND OTHER UNALLOCATED ITEMS	(\$71)	(\$923)	(\$3)	(\$31)	(\$32)	(\$40)	(\$106)		
TOTAL OPERATING PROFIT ADJUSTMENTS – ACQUISITIONS ACCOUNTING ADJUSTMENTS	(\$500)	(\$504)	(\$493)	(\$489)	(\$517)	(\$499)	(\$1,998)		

# **RTX** RTX: reconciliation of GAAP to adjusted

#### CONSOLIDATED INCOME, EARNINGS PER SHARE

	(UNAU	IDITED)	(UNAUDITED) 2023						
(\$ MILLIONS) INCOME <i>(EXPENSES</i> )	20	)24							
	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023		
NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,709	\$111	\$1,426	\$1,327	(\$984)	\$1,426	\$3,195		
TOTAL RESTRUCTURING INCLUDED IN OPERATING PROFIT	(34)	(36)	(30)	(68)	(104)	(44)	(246)		
TOTAL ACQUISION ACCOUNTING ADJUSTMENTS	(500)	(504)	(493)	(489)	(517)	(499)	(1,998)		
TOTAL NET SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN OPERATING PROFIT <sup>(1)</sup>	112	(1,491)	57	(193)	(3,003)	49	(3,090)		
SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN NON-SERVICE PENSION INCOME									
NON-SERVICE PENSION INCOME	\$386	\$374	\$444	\$447	\$443	\$446	\$1,780		
PENSION CURTAILMENT RELATED TO SALE OF BUSINESS	9	—	_	_	_	_			
NON-SERVICE PENSION RESTRUCTURING	(2)	(3)	(2)			(2)	(4)		
ADJUSTED NON-SERVICE PENSION INCOME	\$379	\$377	\$446	\$447	\$443	\$448	\$1,784		
SIGNIFICANT NON-RECURRING AND NON-OPERATIONAL ITEMS INCLUDED IN INTEREST									
INTEREST EXPENSES, NET	(\$405)	(\$475)	(\$315)	(\$333)	(\$369)	(\$488)	(\$1,505)		
TAX AUDIT SETTLEMENTS	78	—	_	_	_	_			
LEGAL SETTLEMENTS		_				1	1		
ADJUSTMENTS RELATED TO EXPIRATION OF TAX STATUTE OF LIMITATIONS						10	10		
ADJUSTED INTEREST EXPENSE, NET	(\$483)	(\$475)	(\$315)	(\$333)	(\$369)	(\$499)	(\$1,516)		

# **RTX** RTX: reconciliation of GAAP to adjusted (cont.)

#### CONSOLIDATED INCOME, EARNINGS PER SHARE

	(UNAL	IDITED)		(UNAUDITED) 2023						
(\$ MILLIONS)	20	)24								
INCOME (EXPENSES)	Q1 2024	Q2 2024	Q1 202:	Q2 2023	Q3 2023	Q4 2023	FY 2023			
SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN INCOME TAX (EXPENSE) BENEFIT										
INCOME TAX (EXPENSE) BENEFIT	(\$108)	(\$253)	(\$335)	(\$248)	\$389	(\$262)	(\$456)			
TAX EFFECT OF RESTRUCTURING AND NET SIGNIFICANT AND/OR NON- RECURRING ITEMS ABOVE	(41)	257	101	165	826	99	1,191			
TAX AUDIT SETTLEMENTS	296	—	-	—	_	—	—			
ADJUSTMENTS RELATED TO EXPIRATION OF TAX STATUTE OF LIMITATIONS	—	—	_	_	_	61	61			
PRIOR YEAR IMPACT FROM R&D CAPITALIZATION IRS NOTICE	—	—		_	(8)	(5)	(13)			
ADJUSTED INCOME TAX EXPENSE	(\$363)	(\$510)	(\$436)	(\$413)	(\$429)	(\$417)	(\$1,695)			
SIGNIFICANT AND/OR NON-RECURRING ITEMS INCLUDED IN NONCONTROLLING INTEREST										
NONCONTROLLING INTEREST IN SUBSIDARIES' EARNINGS	\$34	\$64	\$55	\$32	\$51	\$47	\$185			
ADJUSTMENTS TO NONCONTROLLING INTEREST	—	7	_	(17)	_	(3)	(20)			
ADJUSTED NONCONTROLLING INTEREST IN SUBSIDIARIES' EARNINGS	\$34	\$57	\$55	\$49	\$51	\$50	\$205			
LESS: IMPACT ON NET INCOME ATTRIBUTABLE TO COMMON SHAREOWNERS	(82)	(1,784)	(367)	(568)	(2,806)	(327)	(4,068)			
ADJUSTED NET INCOME ATTRIBUTABLE TO COMMON SHAREOWNERS	\$1,791	\$1,895	\$1,793	\$1,895	\$1,822	\$1,753	\$7,263			
DILUTED EARNINGS (LOSS) PER SHARE	\$1.28	\$0.08	\$0.97	\$0.90	(\$0.68)	\$1.05	\$2.23			
IMPACT ON DILUTED EARNINGS (LOSS) PER SHARE	(0.06)	(1.33)	(0.25)	(0.39)	(1.93)	(0.24)	(2.83)			
ADJUSTED DILUTED EARNINGS PER SHARE	\$1.34	\$1.41	\$1.22	\$1.29	\$1.25	\$1.29	\$5.06			

# **RTX** RTX: reconciliation of GAAP to adjusted (cont.)

#### CONSOLIDATED INCOME, EARNINGS PER SHARE

	(UNAUDITED)			(UNAUDITED)					
(\$ MILLIONS)	20	)24		2023					
INCOME (EXPENSES)	Q1 2024	Q2 2024		Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023	
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING									
REPORTED DILUTED	1,337.3	1,342.1		1,474.2	1,468.7	1,448.1	1,361.7	1,435.4	
IMPACT OF DILUTIVE SHARES (2)	—	—		_		(7.6)	_	_	
ADJUSTED DILUTED	1,337.3	1,342.1		1,474.2	1,468.7	1,455.7	1,361.7	1,435.4	
TOTAL NON-SERVICE PENSION INCOME ADJUSTMENTS	\$7	(\$3)		(\$2)	\$—	\$—	(\$2)	(\$4)	
TOTAL INTERST EXPENSE ADJUSTMENTS	\$78	\$—		\$—	\$—	\$—	\$11	\$11	
TOTAL INCOME TAX ADJUSTMENTS	\$255	\$257		\$101	\$165	\$818	\$155	\$1,239	
TOTAL NONCONTROLLING INTEREST ADJUSTMENTS	\$—	\$7		\$—	(\$17)	\$—	(\$3)	(\$20)	

# **RTX** RTX: reconciliation of GAAP to adjusted

#### SEGMENT NET SALES AND OPERATING PROFIT (LOSS) AND MARGIN

	(UNAU	IDITED)	(UNAUDITED)						
(\$ MILLIONS)	20	)24							
INCOME (EXPENSES)	Q1 2024	Q2 2024	Q1 2023	Q2 2023	Q3 2023	Q4 2023	FY 2023		
NET SALES	\$19,305	\$19,721	\$17,214	\$18,315	\$13,464	\$19,927	\$68,920		
RECONCILIATION TO SEGMENT NET SALES:									
ELIMINATIONS AND OTHER	483	591	428	470	563	518	1,979		
SEGMENT NET SALES	19,788	20,312	17,642	18,785	14,027	20,445	70,899		
RECONCILIATION TO ADJUSTED SEGMENT NET SALES:									
NET SIGNIFICANT AND/OR NON-RECURRING ITEMS (1)	—	(70)			(5,458)	112	(5,346)		
ADJUSTED SEGMENT NET SALES	\$19,788	\$20,382	\$17,642	\$18,785	\$19,485	\$20,333	\$76,245		
OPERATING PROFIT (LOSS)	\$1,870	\$529	\$1,687	\$1,493	(\$1,396)	\$1,777	\$3,561		
OPERATING PROFT (LOSS) MARGIN	9.7%	2.7%	9.8%	8.2%	(10.4%)	8.9%	5.2%		
RECONCILIATION TO SEGMENT OPERATING PROFIT (LOSS):									
ELIMINATIONS AND OTHER	5	36	(51)	16	69	8	42		
CORPORATE EXPENSES AND OTHER UNALLOCATED ITEMS	96	930	43	59	63	110	275		
FAS/CAS OPERATING ADJUSTMENT	(214)	(212)	(289)	(284)	(272)	(282)	(1,127)		
ACQUISITION ACCOUNTING ADJUSTMENTS	500	504	493	489	517	499	1,998		
SEGMENT OPERATING PROFIT (LOSS)	2,257	1,787	1,883	1,773	(1,019)	2,112	4,749		
SEGMENT OPERATING PROFIT (LOSS) MARGIN	11.4%	8.8%	10.7%	9.4%	(7.3%)	10.3%	6.7%		
RECONCILIATION TO ADJUSTED SEGMENT OPERATING PROFIT:									
RESTRUCTURING AND NET SIGNIFICANT AND/OR NON-RECURRING ITEMS (1)	149	(604)	(38)	(240)	(3,045)	54	(3,269)		
ADJUSTED SEGMENT OPERATING PROFIT	\$2,108	\$2,391	\$1,921	\$2,013	\$2,026	\$2,058	\$8,018		
ADJUSTED SEGMENT OPERATING PROFIT MARGIN	10.7%	11.7%	10.9%	10.7%	10.4%	10.1%	10.5%		