# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

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FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): June 10, 1999

UNITED TECHNOLOGIES CORPORATION (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-00812 (Commission File No.)

 $\begin{array}{c} 06\text{-}0570975 \\ \text{(IRS Employer Identification No.)} \end{array}$ 

One Financial Plaza
Hartford, Connecticut 06101
(Address of principal executive offices, including ZIP code)

(860) 728-7000 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

### ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS

On June 10, 1999, Sundstrand Corporation, a Delaware corporation ("Sundstrand"), merged (the "Merger") with and into a wholly owned subsidiary of United Technologies Corporation, a Delaware corporation ("United Technologies"). The surviving corporation of the Merger will continue as a wholly owned subsidiary of United Technologies named "Hamilton Sundstrand Corporation." The Merger was consummated pursuant to an Agreement and Plan of Merger, dated as of February 21, 1999, among United Technologies, HSSail Inc. and Sundstrand (the "Merger Agreement").

In the Merger, each share of Sundstrand common stock, \$0.50 par value per share, was converted into the right to receive 0.558 shares of United Technologies common stock, par value \$1.00 per share, and \$35 of cash, plus cash in lieu of any fractional shares. See Notes to Unaudited Pro Forma Condensed Balance Sheet, which are attached as Exhibit 99.2 hereto and incorporated herein by reference, for further discussion of the consideration that former Sundstrand stockholders have a right to receive pursuant to the Merger.

The above description of the Merger Agreement is qualified in its entirety by reference to that document, which has been previously filed with the Securities and Exchange Commission as Exhibit 2.1 to the Current Report on Form 8-K of United Technologies filed on February 23, 1999 and is incorporated herein by reference. A copy of the press release announcing the consummation of the Merger is filed as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

### ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL STATEMENTS, AND EXHIBITS

#### (a) FINANCIAL STATEMENTS OF BUSINESS ACQUIRED.

The consolidated balance sheet of Sundstrand as of December 31, 1998, the consolidated statements of earnings, cash flows and shareholders' equity of Sundstrand for the fiscal year ended December 31, 1998, the related notes to the financial statements and the related accountant's report are incorporated herein by reference to the Annual Report on Form 10-K of Sundstrand for the fiscal year ended December 31, 1998 (previously filed on March 31, 1999, Commission File No. 001-05358). The unaudited consolidated condensed balance sheet of Sundstrand as of March 31, 1999, the unaudited consolidated condensed statements of earnings, cash flows and shareholders' equity of Sundstrand for the quarter ended March 31, 1999 and the related notes to the financial statements are incorporated herein by reference to the Quarterly Report on Form 10-Q of Sundstrand for the quarter ended March 31, 1999 (previously filed on May 13, 1999, Commission File No. 001-05358).

### (b) PRO FORMA FINANCIAL INFORMATION.

The following pro forma financial information of United Technologies, giving effect to the Merger, is set forth as Exhibit 99.2 and is incorporated herein by reference:

Introduction to Unaudited Pro Forma Condensed Financial Statements.

Unaudited Pro Forma Condensed Balance Sheet as of March 31, 1999.

Notes to Unaudited Pro Forma Condensed Balance Sheet.

Unaudited Pro Forma Condensed Statement of Operations for the quarter ended March 31, 1999.

Unaudited Pro Forma Condensed Statement of Operations for the year ended December 31, 1998.

Notes to Unaudited Pro Forma Condensed Statement of Operations.

### (c) EXHIBITS.

- 2.1 Agreement and Plan of Merger, dated as of February 21, 1999, among United Technologies Corporation, HSSail Inc. and Sundstrand Corporation, incorporated by reference to Exhibit 2.1 to the Current Report on Form 8-K of United Technologies filed on February 23, 1999.
- 23.1 Consent of Ernst & Young LLP.
- 99.1 Press Release, dated as of June 10, 1999, issued by United Technologies Corporation.
- 99.2 Unaudited Pro Forma Condensed Financial Statements related to the Merger.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: June 18, 1999

### UNITED TECHNOLOGIES CORPORATION

By: /s/ William H. Trachsel

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Name: William H. Trachsel

Title: Senior Vice President, General

Counsel and Secretary

## EXHIBIT LIST

EXHIBIT NO.	DESCRIPTION
2.1	Agreement and Plan of Merger, dated as of February 21, 1999, among United Technologies Corporation, HSSail Inc. and Sundstrand Corporation, incorporated by reference to Exhibit 2.1 to the Current Report on Form 8-K of United Technologies filed on February 23, 1999.
23.1	Consent of Ernst & Young LLP.
99.1	Press Release, dated as of June 10, 1999, issued by United Technologies Corporation.
99.2	Unaudited Pro Forma Condensed Financial Statements related to the Merger.

### CONSENT OF INDEPENDENT AUDITORS

We consent to the use of our report dated January 25, 1999 with respect to the financial statements of Sundstrand Corporation included in its Annual Report (Form 10-K) for the year ended December 31, 1998, incorporated by reference in the Current Report (Form 8-K) of United Technologies Corporation.

/s/ ERNST & YOUNG LLP

Chicago, Illinois June 17, 1999

# UNITED TECHNOLOGIES CORP. COMPLETES ACQUISITION OF SUNDSTRAND

HARTFORD, Conn., June 10, 1999 - United Technologies Corp. (NYSE: UTX) today announced it has completed its acquisition of Sundstrand Corp., following a vote of Sundstrand shareholders approving the transaction.

Sundstrand merged with a wholly owned subsidiary of UTC, and was renamed Hamilton Sundstrand Corp.  $\,$ 

Under the terms of the acquisition agreement announced in February, Sundstrand shareholders have the right to receive \$35 in cash and 0.5580 of a share of UTC common stock for each share of Sundstrand common stock they own. The total value of the transaction is \$4.3 billion, including approximately \$500 million in assumed debt.

United Technologies Corp., based in Hartford, Conn., provides a broad range of high technology products and support services to the building systems and aerospace industries.

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#### INTRODUCTION TO UNAUDITED PRO FORMA CONDENSED FINANCIAL STATEMENTS

The following unaudited pro forma condensed financial information has been prepared from the historical financial statements of United Technologies Corporation, a Delaware corporation ("United Technologies"), and Sundstrand Corporation, a Delaware corporation ("Sundstrand"), adjusted to reflect the sale of the UT Automotive division of United Technologies ("UT Automotive"), which occurred on May 4, 1999, and the merger (the "Merger") of Sundstrand with and into a wholly owned subsidiary of United Technologies using the purchase method of accounting. The pro forma condensed balance sheet adjustment to reflect the sale of UT Automotive, as though it had occurred on March 31, 1999, is based upon net cash proceeds of approximately \$2.1 billion, after payment of taxes and the estimated \$600 million gain on the sale after the accrual of other transaction-related expenses. The pro forma condensed statements of operations reflect UT Automotive as a discontinued operation and do not reflect the effects of the gain.

The unaudited pro forma condensed balance sheet has been prepared to reflect the Merger and the issuance of 0.558 shares of United Technologies common stock and \$35 in cash for each outstanding share of Sundstrand common stock, as if the Merger occurred on March 31, 1999, and the issuance of United Technologies stock options to Sundstrand stock option holders in exchange for Sundstrand stock options. Based on the price per share of United Technologies common stock of \$62.71875 on February 19, 1999, the last trading day prior to entering into the Agreement and Plan of Merger, dated as of February 21, 1999, among United Technologies, HSSail Inc., a Delaware corporation and a wholly owned subsidiary of United Technologies, and Sundstrand, total consideration would be \$70 per share resulting in an aggregate purchase price of approximately \$3.9 billion including related transaction costs of approximately \$40 million. The purchase price of Sundstrand common stock has been preliminarily allocated to tangible and intangible assets and liabilities of Sundstrand based upon estimates of their respective values. These allocations will be subsequently adjusted based upon appraisals, valuations and other studies, which will be conducted over the next several months. Final values may differ substantially from those shown herein. The unaudited pro forma condensed statements of operations combine the results of operations of United Technologies and Sundstrand as if the Merger occurred on January 1, 1998.

The pro forma condensed financial statements should be read in conjunction with United Technologies' and Sundstrand's historical financial statements. The pro forma information presented is for informational purposes only and it is not necessarily indicative of future earnings or financial position or of what the earnings or financial position would have been had the Merger been completed on January 1, 1998 or as of March 31, 1999. Historical financial statements of United Technologies can be found in United Technologies' Annual Report on Form 10-K for the fiscal year ended December 31, 1998, as amended to reflect UT Automotive as a discontinued operation by United Technologies' Current Report on Form 8-K filed on June 11, 1999, and in United Technologies' Form 10-Q for the quarter ended March 31, 1999, which are incorporated herein by reference. Sundstrand's historical financial statements can be found in its Annual Report on Form 10-K, filed on March 31, 1999, and Sundstrand's Quarterly Report on Form 10-Q,

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filed on May 13, 1999, for the quarter ended March 31, 1999, both of which are incorporated herein by reference insofar as they relate to the periods ended December 31, 1998 and March 31, 1999.

### Unaudited Pro Forma Condensed Balance Sheet As of March 31, 1999 (In millions of dollars)

	U	torical nited nologies	UT Automotive Adjustment		Adjusted United Chnologies	Historical Sundstrand			Merger Pro Form djustmen		Tech	United Inologies In Forma	
ASSETS Cash and cash equivalents Accounts receivable, net Inventories and contracts in	\$	657 3,418	\$ 2,100	\$	2,757 3,418	\$	17 376	\$	(906) -	) 1	\$	1,868 3,794	
progress Other current assets Net investment in discontinued		3,302 1,426	-		3,302 1,426		409 68		24 -	3		3,735 1,494	
operation		1,255  10,058	 (1,255)  845		10,903		-  870		(882	- \		-  10,891	
Total Current Assets  Fixed assets, net Goodwill Other assets									•			•	
		3,461 1,404 2,989	 - - -		3,461 1,404 2,989		525 327 98		263 3,097 -			4,249 4,828 3,087	
Total Assets	\$ ===	17,912 ======	845 =======	\$ ===	18,757	\$ ===	1,820	\$ ==	2,478		\$	23,055 ======	
LIABILITIES AND SHAREOWNERS' EQUITY													
Long-term debt currently due Short-term borrowings Accounts payable Accrued liabilities	\$	100 541 1,648 5,092	\$ - - - 245	\$	100 541 1,648 5,337	\$	136 118 114 197	\$	- - 40 -	1	\$	236 659 1,802 5,534	
Total Current Liabilities		7,381	 245		7,626		565		40	-		8,231	
Long-term debt Other long-term liabilities		1,553 4,025	- -		1,553 4,025		215 469		1,031 6	1,3 3,4		2,799 4,500	
Series A ESOP Convertible Preferred Stock ESOP deferred compensation		827 (373)	- -		827 (373)		- -		- -			827 (373)	
		454	 -		454		-		-	-		454	
Shareowners' Equity: Common Stock Unamortized value restricted		2,818	-		2,818		204		1,037	1,2		4,059	
stock issued Treasury Stock Retained earnings Accumulated other non-		(3,212) 5,595	- - 600		(3,212) 6,195		(6) (665) 1,054		6 1,396 (1,054)	2 1,2 2		(2,481) 6,195	
shareowner changes in equity		(702)	-		(702)		(16)		16	2		(702)	
		4,499	 600		5,099		571		1,401	-		7,071	
Total Liabilities and Shareowners' Equity	\$	17,912	845	\$	18,757	\$	1,820		2,478	_	\$	23,055	

See accompanying Notes to Unaudited Pro Forma Condensed Financial Statements.

# NOTES TO UNAUDITED PRO FORMA CONDENSED BALANCE SHEET AS OF MARCH 31, 1999

The unaudited pro forma condensed balance sheet includes the pro forma adjustments to reflect the sale of UT Automotive and the Merger as if both took place on March 31, 1999.

#### UT AUTOMOTIVE PRO FORMA ADJUSTMENT:

Reflects the sale of UT Automotive for net cash proceeds of approximately \$2.1 billion after payment of taxes and the estimated \$600 million gain on the sale after the accrual of other transaction-related expenses.

#### Merger Pro Forma Adjustments:

- 1. Adjustment to reflect the issuance of 30 million shares of United Technologies Common Stock based on an exchange ratio of 0.558 in the Merger, the payment of \$1.906 billion for the cash consideration paid to Sundstrand stockholders, the accrual of the cash transaction costs and the issuance of United Technologies stock options to Sundstrand stock option holders. The adjustment assumes that the cash consideration was funded by the issuance of approximately \$1.0 billion of medium-term and long-term debt and \$906 million of cash from the sale of UT Automotive which occurred on May 4. 1999.
- 2. Adjustment to eliminate Sundstrand equity pursuant to the Merger.
- Adjustment to record Sundstrand assets and liabilities at their estimated fair market value.
- 4. Adjustment to record the tax effects related to the pro forma adjustments.
- 5. Adjustment to reflect the incremental goodwill resulting from the Merger.

## UNAUDITED PRO FORMA CONDENSED STATEMENT OF OPERATIONS FOR THE QUARTER ENDED MARCH 31, 1999 (In millions, except per share amounts)

	TI	HISTORICAL UNITED ECHNOLOGIES	HISTORICAL SUNDSTRAND	MERGER PRO FORMA ADJUSTMENTS	3	TECH PRO	NITED NOLOGIES FORMA
Revenues: Product sales Service sales Financing revenues and other income, net	\$	3,980 1,402 60	\$ 504 - 3	\$ (6) - -		\$	4,478 1,402 63
		5,442	507	(6)			5,943
Costs and Expenses:    Cost of products sold    Cost of services sold    Research and development    Selling, general and administrative    Interest		3,110 867 274 701 55	310 - 32 71 9	- - - 16	В	C, D	3,434 867 306 772 80
		5,007	422	30	-		5,459
Income from continuing operations before income taxes and minority interests Income taxes Minority interests		435 136 21	85 29 -	(36) (8) -			484 157 21
Income from continuing operations	\$	278	\$ 56	\$ (28)		\$	306
Discontinued Operation: Income from operations of discontinued UT Automotive subsidiary (net of applicable income tax provision of \$15 million)		30	-	-	-		30
Net Income	\$ ==:	308	\$ 56 ======	\$ (28)		\$	336 ======
Earnings per share of Common Stock Continuing operations: Basic Diluted	\$ \$	. 60 . 57				\$ \$	. 62 . 58
Discontinued operation: Basic Diluted	\$ \$	.07 .06				\$ \$	. 06 . 06
Net earnings per share: Basic Diluted	\$ \$	. 67 . 63				\$ \$	. 68 . 64
Average number of shares outstanding (millions): Basic Diluted		451 492		30 32			481 524

See accompanying Notes to Unaudited Pro Forma Condensed Financial Statements.

## Unaudited Pro Forma Condensed Statement of Operations For the Year Ended December 31, 1998 (In millions, except per share amounts)

		HISTORICAL UNITED HISTORICAL TECHNOLOGIES SUNDSTRAND				MERGE PRO FOR ADJUSTME	UNITED TECHNOLOGIES PRO FORMA	
Revenues: Product sales Service sales Financing revenues and other income, net	\$	17,348 5,439 22 	\$	2,005 - 10 2,015	\$	(25) - -  (25)	D \$	19,328 5,439 32 24,799
Costs and Expenses:    Cost of products sold    Cost of services sold    Research and development    Selling, general and administrative    Interest	-	13,436 3,461 1,168 2,737 197		1,266 - 92 275 35 	-	60 - - - 65 	A, C, D B	14,762 3,461 1,260 3,012 297
Income from continuing operations before in- come taxes and minority interests Income taxes Minority interests		1,810 568 85		347 121 -		(150) (32) -	E	2,007 657 85
Income from continuing operations	\$	1,157		226	\$	(118)	\$	1,265
Discontinued Operation: Income from operations of discontinued UT Automotive subsidiary (net of applicable income tax provision of \$55 million)		98		-		-		98
Net Income	\$	1,255		226	\$ =	(118)	\$	1,363
Earnings Per Share of Common Stock Continuing operations: Basic Diluted	\$ \$	2.47 2.33					\$ \$	2.54 2.39
Discontinued operation: Basic Diluted	\$ \$	.21 .20					\$ \$	.20 .19
Net earnings per share: Basic Diluted	\$ \$	2.68 2.53					\$ \$	2.74 2.58
Average number of shares outstanding (millions Basic Diluted	):	456 495				30 32		486 527

See accompanying Notes to Unaudited Pro Forma Condensed Financial Statements.

## NOTES TO UNAUDITED PRO FORMA CONDENSED STATEMENTS OF OPERATIONS FOR THE PERIODS ENDED MARCH 31, 1999 AND DECEMBER 31, 1998

The unaudited pro forma condensed statements of operations include the pro forma adjustments to reflect the Merger as if it took place on January 1, 1998.

- A. Adjustment to reflect goodwill  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +$
- B. Reflects the interest expense incurred by United Technologies in connection with the Merger. Interest expense was calculated (360-day basis) on a pro forma basis using an interest rate of 6.5% on medium-term and long-term debt of \$1.0 billion. A 50 basis-point change in interest rates would have a \$5 million annual impact on interest expense.
- C. Adjustment reflects the additional depreciation on the write-up of fixed assets to fair value over a 10 year useful life.
- D. Adjustment to eliminate sales and cost of sales between Sundstrand and United Technologies.
- E. Adjustment to record the tax effects related to the pro forma adjustments.