# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 21, 2010

## UNITED TECHNOLOGIES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-812 (Commission File Number) 06-0570975 (I.R.S. Employer Identification No.)

One Financial Plaza
Hartford, Connecticut 06103
(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code (860) 728-7000

 $\label{eq:NA} N/A$  (Former name or former address, if changed since last report)

follo	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the wing provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Section 2—Financial Information**

## Item 2.02. Results of Operations and Financial Condition.

On April 21, 2010, United Technologies Corporation issued a press release announcing its first quarter 2010 results.

The press release issued April 21, 2010 is furnished herewith as Exhibit No. 99 to this Report, and shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## Section 9—Financial Statements and Exhibits

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

The following exhibits are included herewith:

Exhibit
Description

99 Press release, dated April 21, 2010, issued by United Technologies Corporation.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 21, 2010

UNITED TECHNOLOGIES CORPORATION (Registrant)

By: /s/ Gregory J. Hayes

Gregory J. Hayes Senior Vice President and Chief Financial Officer

## EXHIBIT INDEX

Exhibit Exhibit Description

99 Press release, dated April 21, 2010, issued by United Technologies Corporation.

#### UTC REPORTS FIRST QUARTER EPS INCREASES 19 PERCENT TO \$0.93; INCREASES LOWER END OF EXPECTED 2010 EPS RANGE

HARTFORD, Conn., April 21, 2010 – United Technologies Corp. (NYSE:UTX) today reported first quarter 2010 earnings per share of \$0.93, up \$0.15 or 19 percent over the year ago first quarter. Results for the current quarter include \$0.05 per share in restructuring costs. Earnings per share in the year ago quarter included \$0.09 in restructuring costs net of a one time gain. Before these items, earnings per share increased 13 percent year over year. Foreign currency translation and currency hedges at Pratt & Whitney Canada accounted for \$0.06 of the earnings per share increase.

Revenues of \$12.1 billion for the quarter were 1 percent below prior year reflecting organic decline (4 points), mostly offset by favorable foreign currency translation (3 points). Segment operating margin at 13.6 percent was 250 basis points higher than prior year. Adjusted for restructuring costs, segment operating margin was 180 basis points higher than prior year. Net income attributable to common shareowners for the quarter increased 20 percent to \$866 million. Cash flow from operations was \$1.15 billion and, after capital expenditures of \$147 million, exceeded net income attributable to common shareowners.

"Continued focus on cost reduction and productivity, as well as savings from restructuring actions, led to margin expansion across each of our businesses," said Louis Chênevert, UTC Chairman & Chief Executive Officer. "Early and aggressive actions taken by the business units over the past 18 months have made UTC stronger, leaner, and well positioned to outperform as the global economy continues to recover."

New equipment orders at Otis were up 9 percent over the year ago first quarter, including 6 points from the weaker dollar. Carrier's Transicold orders were up 37 percent (excluding favorable foreign exchange 4 points) while Commercial HVAC new equipment orders were down 4 percent (excluding favorable foreign exchange 6 points). Commercial spares book to bill at both Pratt & Whitney's large engine business and Hamilton Sundstrand was above 1.0.

"In addition to strong cost traction, we are seeing broader improvement in order trends, especially in the emerging markets. These order trends give us confidence organic growth will resume in the second half of this year. Accordingly, we are raising the lower end of the earnings per share guidance to \$4.50 from \$4.40. We now expect 2010 EPS in the range of \$4.50 to \$4.65, up 9 to 13 percent on revenues of \$54 billion to \$55 billion," Chênevert added. This range continues to include \$350 million of expected restructuring charges and one time gains of \$100 million.

"Cash generation remains strong, driven by continued focus on working capital and control over capital expenditures. We expect UTC's cash flow from operations less capital expenditures to meet or exceed net income attributable to common shareowners for the year," Chênevert continued.

Share repurchase in the quarter was \$500 million and acquisition spending was \$2.1 billion, including GE Security and Clipper Windpower. Full year guidance remains unchanged for both share repurchase and acquisitions at \$1.5 billion and \$3 billion, respectively.

United Technologies Corp., based in Hartford, Connecticut, is a diversified company providing high technology products and services to the building and aerospace industries. Additional information, including a webcast, is available on the Internet at http://www.utc.com.

This release includes "forward looking statements" concerning expected revenue, earnings, cash flow, share repurchases, restructuring; anticipated benefits of UTC's diversification, cost reduction efforts and business model; and other matters that are subject to risks and uncertainties. These statements often contain words such as "expect", "anticipate", "plan", "estimate", "believe", "will", "should", "see", "guidance" and similar terms. Important uncertainties that could cause actual results to differ materially from those anticipated or implied in forward looking statements include the severity and duration of global recessionary conditions, including extended contraction in credit conditions; the impact of volatility and deterioration in financial markets on overall levels of economic activity; declines in end market demand in construction and in both the commercial and defense segments of the aerospace industry; fluctuation in commodity prices, interest rates, foreign currency exchange rates, and the impact of weather conditions; and company specific items including the impact of further deterioration and extended weakness in global economic conditions on demand for our products and services, the financial strength of customers and suppliers and on levels of air travel; financial difficulties, including bankruptcy, of commercial airlines; the availability and impact of acquisitions; the rate and ability to effectively integrate these acquired businesses; the ability to achieve cost reductions at planned levels; challenges in the design, development, production and support of advanced technologies and new products and services; delays and disruption in delivery of materials and services from suppliers; labor disputes; and the outcome of legal proceedings. The level of share repurchases may vary depending on the level of other investing activities. For information identifying other important economic, political, regulatory, legal, technological, competitive

and other uncertainties, see UTC's SEC filings as submitted from time to time, including but not limited to, the information included in UTC's 10-K and 10-Q Reports under the headings "Business", "Risk Factors", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Cautionary Note Concerning Factors that May Affect Future Results", as well as the information included in UTC's Current Reports on Form 8-K.

UTC-IR

## **Condensed Consolidated Statement of Operations**

	Mar	ter Ended rch 31, audited)
(Millions, except per share amounts)	2010	2009
Revenues	\$12,091	\$12,249
Costs and Expenses		
Cost of goods and services sold	8,732	9,107
Research and development	397	409
Selling, general and administrative	1,424	1,483
Operating Profit	1,538	1,250
Interest expense	186	175
Income before income taxes	1,352	1,075
Income tax expense	405	276
Net income	947	799
Less: Noncontrolling interest in subsidiaries' earnings	81	77
Net income attributable to common shareowners	\$ 866	\$ 722
Net Earnings Per Share of Common Stock		
Basic	\$ .95	\$ .79
Diluted	\$ .93	\$ .78
Average Shares		
Basic	914	918
Diluted	929	926

As described on the following pages, consolidated results for the quarters ended March 31, 2010 and 2009 include non-recurring items, restructuring and other charges.

See accompanying Notes to Condensed Consolidated Financial Statements.

## **Segment Revenues and Operating Profit**

	March	Quarter Ended March 31, (Unaudited)	
(Millions)	2010	2009	
Revenues			
Otis	\$ 2,732	\$ 2,665	
Carrier	2,440	2,487	
UTC Fire & Security	1,419	1,286	
Pratt & Whitney	2,892	3,180	
Hamilton Sundstrand	1,341	1,381	
Sikorsky	1,366	1,334	
Segment Revenues	12,190	12,333	
Eliminations and other	(99)	(84)	
Consolidated Revenues	\$12,091	\$12,249	
Operating Profit			
Otis	\$ 596	\$ 506	
Carrier	139	22	
UTC Fire & Security	123	93	
Pratt & Whitney	436	436	
Hamilton Sundstrand	221	192	
Sikorsky	145	116	
Segment Operating Profit	1,660	1,365	
Eliminations and other	(45)	(37)	
General corporate expenses	(77)	(78)	
Consolidated Operating Profit	\$ 1,538	\$ 1,250	
Segment Operating Profit Margin			
Otis	21.8%	19.0%	
Carrier	5.7%	0.9%	
UTC Fire & Security	8.7%	7.2%	
Pratt & Whitney	15.1%	13.7%	
Hamilton Sundstrand	16.5%	13.9%	
Sikorsky	10.6%	8.7%	
Segment Operating Profit Margin	13.6%	11.1%	

As described on the following pages, consolidated results for the quarters ended March 31, 2010 and 2009 include non-recurring items, restructuring and other charges.

#### **Restructuring and Non-Recurring Items**

Consolidated operating profit for the quarters ended March 31, 2010 and 2009 includes restructuring and other charges as follows:

		er Ended
		rch 31,
	(Unaudited)	
(Millions)	2010	2009
Otis	\$ 11	\$ 22
Carrier*	18	41
UTC Fire & Security	10	14
Pratt & Whitney	26	64
Hamilton Sundstrand	2	19
Eliminations and other	_	2
General corporate expenses		1
Total Restructuring and Other Charges*	\$ 67	\$ 163

<sup>\*</sup> Approximately \$1 million of the total amount of restructuring and other charges incurred in the quarter ended March 31, 2010 resides in other income, net which is reflected within revenues.

Consolidated results for the quarter ended March 31, 2009 includes the following non-recurring item:

#### Q1-2009

**Income Tax Expense:** Favorable tax impact of approximately \$25 million related to the formation of a commercial venture.

The following page provides segment revenues, operating profits and operating profit margins as adjusted for restructuring and other charges. Management believes these adjusted results more accurately portray the ongoing operational performance and fundamentals of the underlying businesses. The amount and timing of restructuring and other charges and non-recurring activity can vary substantially from period to period with no assurances of comparable activity or amounts being incurred in future periods. The amount of restructuring and other charges in 2009 was significantly in excess of that incurred in prior years as well as the levels expected to be incurred in 2010 and reflected the severity of the global recession. These amounts have therefore been adjusted out in the following schedule in order to provide a more representative comparison of current year operating performance to prior year performance.

Segment Revenues and Operating Profit Adjusted for Restructuring and Other Charges (as reflected on the previous page)

(Millions)	March	Quarter Ended March 31, (Unaudited) 2010 2009	
Adjusted Revenues			
Otis	\$ 2,732	\$ 2,665	
Carrier	2,441	2,487	
UTC Fire & Security	1,419	1,286	
Pratt & Whitney	2,892	3,180	
Hamilton Sundstrand	1,341	1,381	
Sikorsky	1,366	1,334	
Adjusted Segment Revenues	12,191	12,333	
Eliminations and other	(99)	(84)	
Adjusted Consolidated Revenues	\$12,092	\$12,249	
Adjusted Operating Profit			
Otis	\$ 607	\$ 528	
Carrier	157	63	
UTC Fire & Security	133	107	
Pratt & Whitney	462	500	
Hamilton Sundstrand	223	211	
Sikorsky	145	116	
Adjusted Segment Operating Profit	1,727	1,525	
Eliminations and other	(45)	(35)	
General corporate expenses	(77)	(77)	
Adjusted Consolidated Operating Profit	\$ 1,605	\$ 1,413	
Adjusted Segment Operating Profit Margin			
Otis	22.2%	19.8%	
Carrier	6.4%	2.5%	
UTC Fire & Security	9.4%	8.3%	
Pratt & Whitney	16.0%	15.7%	
Hamilton Sundstrand	16.6%	15.3%	
Sikorsky	10.6%	8.7%	
Adjusted Segment Operating Profit Margin	14.2%	12.4%	

## **Condensed Consolidated Balance Sheet**

	March 31, 2010	December 31, 2009
(Millions) Assets	(Unaudited)	(Unaudited)
Cash and cash equivalents	\$ 4,788	\$ 4,449
Accounts receivable, net	8,737	8,469
Inventories and contracts in progress, net	8,172	7,509
Other assets, current	2,624	2,767
Total Current Assets	24,321	23,194
Fixed assets, net	6,335	6,364
Goodwill, net	17,069	16,298
Intangible assets, net	4,047	3,538
Other assets	6,616	6,368
Total Assets	\$ 58,388	\$ 55,762
Liabilities and Equity		
Short-term debt	\$ 1,948	\$ 1,487
Accounts payable	4,801	4,634
Accrued liabilities	11,921	11,792
Total Current Liabilities	18,670	17,913
Long-term debt	10,004	8,257
Other liabilities	8,413	8,204
Total Liabilities	37,087	34,374
Redeemable noncontrolling interest	377	389
Shareowners' Equity:		
Common Stock	11,761	11,565
Treasury Stock	(15,905)	(15,408)
Retained earnings	27,854	27,396
Accumulated other comprehensive loss	(3,746)	(3,487)
Total Shareowners' Equity	19,964	20,066
Noncontrolling interest	960	933
Total Equity	20,924	20,999
Total Liabilities and Equity	\$ 58,388	\$ 55,762
Debt Ratios:		
Debt to total capitalization	36%	32%
Net debt to net capitalization	26%	20%

See accompanying Notes to Condensed Consolidated Financial Statements.

## **Condensed Consolidated Statement of Cash Flows**

	Marc	Quarter Ended March 31, (Unaudited)	
(Millions)	2010	2009	
Operating Activities			
Net income attributable to common shareowners	\$ 866	\$ 722	
Noncontrolling interest in subsidiaries' earnings	81	77	
Net income	947	799	
Adjustments to reconcile net income to net cash flows provided by operating activities:			
Depreciation and amortization	327	306	
Deferred income tax (benefit) provision	(59)	14	
Stock compensation cost	45	34	
Changes in working capital	(194)	(718)	
Global pension contributions	(42)	(23)	
Other operating activities, net	130	73	
Net Cash Provided by Operating Activities	1,154	485	
Investing Activities			
Capital expenditures	(147)	(167)	
Acquisitions and dispositions of businesses, net	(2,067)	(122)	
Other investing activities, net	90	68	
Net Cash Used in Investing Activities	(2,124)	(221)	
Financing Activities			
Increase (decrease) in borrowings, net	2,172	(597)	
Dividends paid on Common Stock	(373)	(339)	
Repurchase of Common Stock	(500)	(200)	
Other financing activities, net	19	(73)	
Net Cash Provided by (Used in) Financing Activities	1,318	(1,209)	
Effect of foreign exchange rates	<u>(9)</u>	(110)	
Net increase (decrease) in cash and cash equivalents	339	(1,055)	
Cash and cash equivalents - beginning of period	4,449	4,327	
Cash and cash equivalents - end of period	\$ 4,788	\$ 3,272	

See accompanying Notes to Condensed Consolidated Financial Statements.

#### Free Cash Flow Reconciliation

	Quarter Ended March 31, (Unaudited)			
(Millions)	2010		2009	<u> </u>
Net income attributable to common shareowners	\$ 866		\$ 722	
Noncontrolling interest in subsidiaries' earnings	81		77	
Net income	947		799	
Depreciation and amortization	327		306	
Changes in working capital	(194)		(718)	
Other	74		98	
Cash flow from operating activities	1,154		485	
Cash flow from operating activities as a percentage of net income attributable to common shareowners		133 %		67 %
Capital expenditures	(147)		(167)	
Capital expenditures as a percentage of net income attributable to common shareowners		(17)%		(23)%
Free cash flow	\$1,007		\$ 318	
Free cash flow as a percentage of net income attributable to common shareowners	· <u></u> -	<u>116</u> %		44 %

Free cash flow, which represents cash flow from operations less capital expenditures, is the principal cash performance measure used by the Company. Management believes free cash flow provides a relevant measure of liquidity and a useful basis for assessing the Corporation's ability to fund its activities, including the financing of acquisitions, debt service, repurchases of the Corporation's Common Stock and distribution of earnings to shareholders. Others that use the term free cash flow may calculate it differently. The reconciliation of net cash flow provided by operating activities, prepared in accordance with Generally Accepted Accounting Principles, to free cash flow is above.

## **Notes to Condensed Consolidated Financial Statements**

- (1) Debt to total capitalization equals total debt divided by total debt plus equity. Net debt to net capitalization equals total debt less cash and cash equivalents divided by total debt plus equity less cash and cash equivalents.
- (2) Organic growth represents the total reported increase within the Corporation's ongoing businesses less the impact of foreign currency translation, acquisitions and divestitures completed in the preceding twelve months and significant non-recurring items.