

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D. C. 20549

FORM 10-Q/A

/X/ Quarterly report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934 for the quarterly period ended April 4, 1999

/ / Transition report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934 for the transition period from
to

Commission File Number 1-13699

RAYTHEON COMPANY
(Exact Name of Registrant as Specified in its Charter)

DELAWARE 95-1778500

(State or Other Jurisdiction of (I.R.S. Employer Identification No.)
Incorporation or Organization)

141 SPRING STREET, LEXINGTON, MASSACHUSETTS 02421
(Address of Principal Executive Offices) (Zip Code)

(781) 862-6600
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during
the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days. Yes x No

Number of shares of common stock outstanding as of April 4, 1999: 336,128,000,
consisting of 100,968,000 shares of Class A common stock and 235,160,000 shares
of Class B common stock.

RAYTHEON COMPANY

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

RAYTHEON COMPANY

BALANCE SHEETS

	(Unaudited) April 4, 1999 (Restated) -----	Dec. 31, 1998 (Restated) -----
(In millions)		
ASSETS		
Current assets		
Cash and cash equivalents	\$ 58	\$ 421
Accounts receivable, less allowance for doubtful accounts	885	618
Contracts in process	5,115	4,859
Inventories	2,017	1,991
Deferred federal and foreign income taxes	778	840
Prepaid expenses and other current assets	256	236
	-----	-----
Total current assets	9,109	8,965
Property, plant, and equipment, net	2,257	2,275
Goodwill, net of accumulated amortization	14,299	14,396
Other assets, net	2,777	2,596
	-----	-----
Total assets	\$28,442	\$28,232
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Notes payable and current portion of long-term debt	\$ 1,671	\$ 827
Advance payments, less contracts in process	1,072	1,251
Accounts payable	1,797	2,071
Accrued salaries and wages	597	703
Other accrued expenses	1,960	2,180
	-----	-----
Total current liabilities	7,097	7,032
Accrued retiree benefits and other long-term liabilities	1,702	1,679
Deferred federal and foreign income taxes	587	561
Long-term debt	8,161	8,163
Stockholders' equity	10,895	10,797
	-----	-----
Total liabilities and stockholders' equity	\$28,442	\$28,232
	=====	=====

The accompanying notes are an integral part of the financial statements.

RAYTHEON COMPANY
STATEMENTS OF INCOME (Unaudited)

	Three Months Ended	
	April 4, 1999 (Restated)	March 29, 1998 (Restated)
	-----	-----
	(In millions except per share amounts)	
Net sales	\$5,025	\$4,693
	-----	-----
Cost of sales	3,966	3,656
Administrative and selling expenses	342	346
Research and development expenses	111	144
	-----	-----
Total operating expenses	4,419	4,146
	-----	-----
Operating income	606	547
	-----	-----
Interest expense, net	177	171
Other expense (income), net	6	(3)
	-----	-----
Non-operating expense, net	183	168
	-----	-----
Income before taxes	423	379
Federal and foreign income taxes	165	151
	-----	-----
Income before accounting change	258	228
Cumulative effect of change in accounting principle, net of tax	53	--
	-----	-----
Net income	\$ 205	\$ 228
	=====	=====
Earnings per common share before accounting change		
Basic	\$ 0.77	\$ 0.67
Diluted	\$ 0.76	\$ 0.66
Earnings per common share		
Basic	\$ 0.61	\$ 0.67
Diluted	\$ 0.60	\$ 0.66
Dividends declared per common share	\$ 0.20	\$ 0.20

The accompanying notes are an integral part of the financial statements.

RAYTHEON COMPANY

STATEMENTS OF CASH FLOWS (Unaudited)

	Three Months Ended	
	April 4, 1999	March 29, 1998
	(Restated)	(Restated)
	-----	-----
	(In millions)	
Cash flows from operating activities		
Net income	\$ 205	\$ 228
Adjustments to reconcile net income to net cash used in operating activities, net of the effect of acquisitions and divestitures		
Depreciation and amortization	178	196
Increase in accounts receivable	(267)	(67)
Increase in contracts in process	(254)	(344)
Increase in inventories	(25)	(136)
Decrease in current deferred federal and foreign income taxes	62	104
Increase in prepaid expenses and other current assets	(20)	(10)
Decrease in advance payments	(178)	(96)
(Decrease) increase in accounts payable	(273)	19
Decrease in accrued salaries and wages	(105)	(52)
Decrease in other accrued expenses	(197)	(327)
Other adjustments, net	19	(32)
	-----	-----
Net cash used in operating activities	(855)	(517)
	-----	-----
Cash flows from investing activities		
Sale of financing receivables	241	160
Origination of financing receivables	(302)	(225)
Collection of financing receivables not sold	4	8
Expenditures for property, plant, and equipment	(141)	(115)
(Increase) decrease in other assets	(34)	3
Payment for purchase of acquired companies	--	(42)
Proceeds from sales of operating units and investments	--	19
	-----	-----
Net cash used in investing activities	(232)	(192)
	-----	-----
Cash flows from financing activities		
Dividends	(67)	(68)
Increase (decrease) in short-term debt	844	(748)
(Decrease) increase in long-term debt	(2)	1,584
Purchase of treasury shares	(82)	(56)
Proceeds under common stock plans	31	33
	-----	-----
Net cash provided by financing activities	724	745
	-----	-----
Net (decrease) increase in cash and cash equivalents	(363)	36
Cash and cash equivalents at beginning of year	421	296
	-----	-----
Cash and cash equivalents at end of period	\$ 58	\$ 332
	=====	=====

The accompanying notes are an integral part of the financial statements.

RAYTHEON COMPANY

NOTES TO FINANCIAL STATEMENTS (Unaudited)

1. Basis of Presentation

The accompanying unaudited financial statements of Raytheon Company (the "Company") have been prepared on substantially the same basis as the Company's annual consolidated financial statements. These interim unaudited financial statements should be read in conjunction with the Company's Annual Report on Form 10-K/A for the year ended December 31, 1998. The information furnished has been prepared from the accounts without audit. In the opinion of management, these financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair presentation of the financial statements for the interim periods. Certain prior year amounts have been reclassified to conform with the current year presentation.

2. Restatement of Financial Statements

On December 6, 1999, the SEC issued Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements (SAB 101), which among other guidance, clarifies certain conditions to be met in order to recognize revenue. After reexamining the terms underlying certain transactions of Raytheon Aircraft, the Company has determined that revenue related to these transactions should be reversed. In view of the cumulative effect of the unrecorded adjustment on the results of future periods, the Company has restated its annual and quarterly consolidated financial statements. The restatements were required to reverse sales that the Company believed were properly recorded as bill and hold sales when the manufacturing process was substantially complete and the rights of ownership of the aircraft had passed to the buyer, but before minor modifications had been completed and the physical delivery of the aircraft occurred. The restated financial statements reflect sales when final delivery of the aircraft occurred. As these adjustments relate to the timing of revenue recognition all reversals are recognized in later periods. The financial statements and related notes set forth in this Form 10-Q/A reflect all such restatements. A summary of the impact of the restatements for the periods ended April 4, 1999 and March 29, 1998 follows (in millions except per share amounts):

Results of Operations

	Three Months Ended April 4, 1999		Three Months Ended March 29, 1998	
	Previously Reported	As Restated	Previously Reported	As Restated
Net sales	\$4,903	\$5,025	\$4,574	\$4,693
Cost of sales	3,870	3,966	3,558	3,656
Operating income	580	606	526	547
Net income	188	205	215	228
Diluted earnings per share	\$ 0.55	\$ 0.60	\$ 0.63	\$ 0.66

Financial Position

	April 4, 1999		December 31, 1998	
	Previously Reported	As Restated	Previously Reported	As Restated
Inventories	\$ 1,831	\$ 2,017	\$ 1,711	\$ 1,991
Deferred taxes	755	778	809	840
Current assets	8,883	9,109	8,637	8,965
Total assets	28,251	28,442	27,939	28,232
Advance payments	811	1,072	865	1,251
Accounts payable	1,816	1,797	2,091	2,071
Other accrued expenses	1,969	1,960	2,194	2,180
Current liabilities	6,864	7,097	6,680	7,032
Stockholders' equity	10,937	10,895	10,856	10,797

3. Restructuring

During the first quarter of 1999, the Company's activity related to previously announced restructuring initiatives at the Electronics businesses and Raytheon Engineers & Constructors (RE&C) was as follows:

	Electronics Exit Costs	Electronics Restructuring	RE&C Restructuring
	-----	-----	-----
	(In millions except employee data)		
Accrued liability at December 31, 1998	\$ 399	\$ 164	\$ 66
	-----	-----	-----
Costs incurred			
Severance and other employee related costs	24	8	4
Facility closure and related costs	44	4	4
	-----	-----	-----
	68	12	8
	-----	-----	-----
Accrued liability at April 4, 1999	\$ 331	\$ 152	\$ 58
	=====	=====	=====
Cash expenditures	\$ 68	\$ 12	\$ 8
Number of employee terminations due to restructuring actions during the first three months of 1999	500	300	100
Number of square feet exited due to restructuring actions during the first three months of 1999	0.4	0.5	0.1

The Company also incurred \$25 million of capital expenditures and period expenses during the first quarter of 1999 related to RSC restructuring initiatives.

The cumulative number of employee terminations due to restructuring actions for Electronics exit costs, Electronics restructuring, and RE&C restructuring was 4,100, 3,600, and 1,400, respectively. The cumulative number of square feet exited due to restructuring actions for Electronics exit costs, Electronics restructuring, and RE&C restructuring was 2.8 million, 1.4 million, and 1.0 million, respectively.

4. Business Segment Reporting

The Company operates in three major business areas: Electronics, both defense and commercial, Engineering and Construction, and Aircraft. The Company completed a reorganization of certain business segments within Total Electronics to better align the operations with customer needs and to eliminate management redundancy. Segment financial results were as follows:

	Sales	
	Three Months Ended	
	April 4, 1999	March 29, 1998
	(Restated)	(Restated)
	-----	-----
	(In millions)	
Defense Systems	\$1,258	\$1,178
Sensors and Electronic Systems	748	641
Command, Control, Communication, and Information Systems	905	871
Aircraft Integration Systems, Training and Services, Commercial Electronics, and Other	800	881
	-----	-----
Total Electronics	3,711	3,571
Engineering and Construction	692	544
Aircraft	622	578
	-----	-----
Total	\$5,025	\$4,693
	=====	=====

	Operating Income	
	Three Months Ended	
	April 4, 1999	March 29, 1998
	(Restated)	(Restated)
	-----	-----
	(In millions)	
Defense Systems	\$ 219	\$ 176
Sensors and Electronic Systems	126	105
Command, Control, Communication, and Information Systems	103	85
Aircraft Integration Systems, Training and Services, Commercial Electronics, and Other	69	93
	-----	-----
Total Electronics	517	459
Engineering and Construction	31	33
Aircraft	58	55
	-----	-----
Total	\$ 606	\$ 547
	=====	=====

	Identifiable Assets	
	April 4, 1999 (Restated)	Dec. 31, 1998 (Restated)
	-----	-----
	(In millions)	
Defense Systems	\$ 2,446	\$ 2,286
Sensors and Electronic Systems	1,886	1,823
Command, Control, Communication, and Information Systems	1,708	1,641
Aircraft Integration Systems, Training and Services, Commercial Electronics, and Other	2,035	1,993
Unallocated Electronics Items	13,140	13,032
	-----	-----
Total Electronics	21,215	20,775
Engineering and Construction	1,485	1,478
Aircraft	2,880	2,667
Corporate	2,862	3,312
	-----	-----
Total	\$28,442	\$28,232
	=====	=====

5. Inventories

Inventories consisted of the following at:

	April 4, 1999	Dec. 31, 1998
	(Restated)	(Restated)
	-----	-----
	(In millions)	
Inventories		
Finished goods	\$ 288	\$ 317
Work in process	1,308	1,315
Materials and purchased parts	570	507
Excess of current cost over LIFO values	(149)	(148)
	-----	-----
Total inventories	\$2,017	\$1,991
	=====	=====

6. Special Purpose Entities

In connection with the sale of receivables, the following special purpose entities have been established as of April 4, 1999, Raytheon Receivables, Inc., Raytheon Aircraft Receivables Corporation, and Raytheon Engineers & Constructors Receivables Corporation. The balance of receivables sold to banks or financial institutions outstanding at April 4, 1999 was \$2,845 million. No material gain or loss resulted from the sales of receivables.

7. Stockholders' Equity

Stockholders' equity consisted of the following at:

	April 4, 1999	Dec. 31, 1998
	(Restated)	(Restated)
	-----	-----
	(In millions)	
Preferred stock, no outstanding shares	\$ --	\$ --
Class A common stock, outstanding shares	1	1
Class B common stock, outstanding shares	2	2
Additional paid-in capital	6,307	6,272
Accumulated other comprehensive income	(42)	(50)
Treasury stock	(339)	(257)
Retained earnings	4,966	4,829
	-----	-----
Total stockholders' equity	\$10,895	\$10,797
	=====	=====
Common stock outstanding	336.1	336.8
	=====	=====

During the first quarter of 1999, outstanding shares were reduced by the repurchase of 1.5 million shares offset by an increase of 0.8 million shares due to common stock plan activity.

Share information used to calculate earnings per share (EPS) is as follows:

	Three Months Ended	
	April 4, 1999	March 29, 1998
	-----	-----
	(In thousands)	
Average common shares outstanding for basic EPS	336,354	338,550
Dilutive effect of stock options and restricted stock	3,871	4,698
	-----	-----
Average common shares outstanding for diluted EPS	340,225	343,248
	=====	=====

Options to purchase 6.5 million and 0.3 million shares of common stock for the three months ended April 4, 1999 and March 29, 1998 respectively did not affect the computation of diluted EPS. The exercise prices for these options were greater than the average market price of the Company's common stock during the respective periods.

The components of other comprehensive income for the Company generally include foreign currency translation adjustments, minimum pension liability adjustments and unrealized gains and losses on marketable securities classified as available-for-sale. The computation of comprehensive income is as follows:

	Three Months Ended	
	April 4, 1999	March 29, 1998
	(Restated)	(Restated)
	-----	-----
	(In millions)	
Net income	\$205	\$228
Other comprehensive income	8	(16)
	----	----
Total comprehensive income	\$213	\$212
	=====	=====

8. Change in Accounting Principle

Effective January 1, 1999, the Company adopted the American Institute of Certified Public Accountants Statement of Position 98-5, Reporting on the Costs of Start-Up Activities (SOP 98-5). This accounting standard requires that certain start-up and pre-contract award costs be expensed as incurred. During the first quarter of 1999, the Company recorded a charge of \$53 million or \$0.16 per diluted share, reflecting the initial application of SOP 98-5 and the cumulative effect of the change in accounting principle as of January 1, 1999.

9. Subsequent Events

On May 11, 1999 the Company filed a Registration Statement on Form S-4 to register \$250 million of 6.00% debentures due in 2010 and \$550 million of 6.40% debentures due in 2018 (collectively, the "Exchange Debentures"). These debentures will be offered in exchange for the \$800 million in debentures that the Company placed privately in December 1998 (the "Original Debentures") and are substantially identical to the Original Debentures. The Company will not receive any cash proceeds from the issuance of the Exchange Debentures.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS

Consolidated Results of Operations

On December 6, 1999, the SEC issued Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements (SAB 101), which among other guidance, clarifies certain conditions to be met in order to recognize revenue. After reexamining the terms underlying certain transactions of Raytheon Aircraft, the Company has determined that revenue related to these transactions should be reversed. In view of the cumulative effect of the unrecorded adjustment on the results of future periods, the Company has restated its annual and quarterly consolidated financial statements. The restatements were required to reverse sales that the Company believed were properly recorded as bill and hold sales when the manufacturing process was substantially complete and the rights of ownership of the aircraft had passed to the buyer, but before minor modifications had been completed and the physical delivery of the aircraft occurred. The restated financial statements reflect sales when final delivery of the aircraft occurred. As these adjustments relate to the timing of revenue recognition all reversals are recognized in later periods. The financial statements and related notes set forth in this Form 10-Q/A reflect all such restatements.

Net sales for the first quarter of 1999 were \$5.0 billion, an increase of 7 percent versus \$4.7 billion for the same period in 1998. Sales to the U.S. Department of Defense were 48 percent of sales for the first quarter of 1999 versus 46 percent of sales for the first quarter of 1998. Sales to the U.S. government, including foreign military sales, were 64 percent of sales for the first quarter of 1999 versus 65 percent of sales for the first quarter of 1998. Total international sales, including foreign military sales, were 27 percent of sales for the first quarter of 1999 versus 24 percent of sales for the first quarter of 1998.

Gross margin for the first quarter of 1999 was \$1,059 million or 21.1 percent of sales versus \$1,037 million or 22.1 percent for the first quarter of 1998. The decrease in margin as a percent of sales was primarily attributable to the sales mix at Aircraft and a change in estimate on certain contracts in the third quarter of 1998 at Engineering and Construction. The margins within Total Electronics were relatively unchanged year over year.

Administrative and selling expenses were \$342 million or 6.8 percent of sales for the first quarter of 1999 versus \$346 million or 7.4 percent of sales for the first quarter of 1998. The decrease in administrative and selling expenses as a percent of sales was due primarily to increased efficiencies as a result of restructuring initiatives at Raytheon Systems Company (RSC).

Research and development expenses decreased to \$111 million or 2.2 percent of sales for the first quarter of 1999 versus \$144 million or 3.1 percent of sales for the first quarter of 1998. The decrease in research and development expenses was due primarily to the elimination of duplicate research and development processes within RSC and a change in the timing of expenditures during the year.

Operating income was \$606 million or 12.1 percent of sales for the first quarter of 1999 versus \$547 million or 11.7 percent of sales for the first quarter of 1998. The changes in operating income by segment are discussed below.

Interest expense, net for the first quarter of 1999 was \$177 million compared to \$171 million for the first quarter of 1998.

Other expense, net for the first quarter of 1999 was \$6 million versus other income, net of \$3 million for the first quarter of 1998.

The effective tax rate was 39.0 percent for the first quarter of 1999 versus 39.8 percent for the first quarter of 1998. The effective tax rate reflects primarily the United States statutory rate of 35 percent reduced by foreign sales corporation tax credits and research and development tax credits applicable to certain government contracts, increased by non-deductible amortization of goodwill.

Effective January 1, 1999, the Company adopted the American Institute of Certified Public Accountants Statement of Position 98-5, Reporting on the Costs of Start-Up Activities (SOP 98-5). This accounting standard requires that certain start-up and pre-contract award costs be expensed as incurred. During the first quarter of 1999, the Company recorded a charge of \$53 million or \$0.16 per diluted share, reflecting the initial application of SOP 98-5 and the cumulative effect of the change in accounting principle as of January 1, 1999.

Income before accounting change was \$258 million for the first quarter of 1999, or \$0.76 per diluted share on 340.2 million average shares outstanding versus net income of \$228 million for the first quarter of 1998, or \$0.66 per diluted share on 343.2 million average shares outstanding. Net income for the first quarter of 1999 was \$205 million, or \$0.60 per diluted share.

Total employment was approximately 107,200 at April 4, 1999, approximately 108,200 at December 31, 1998 and approximately 118,200 at March 29, 1998. The decrease from the prior quarter and prior year is primarily a result of the continuing restructuring initiatives at RSC and Raytheon Engineers & Constructors (RE&C).

The Electronics businesses reported first quarter 1999 sales of \$3.7 billion, an increase of 4 percent compared with the same period a year ago and operating income of \$517 million, a 13 percent increase compared with the same period a year ago. Operating margin was 13.9 percent for the first quarter of 1999 versus 12.9 percent for the first quarter of 1998. The increase in operating income as a percent of sales was primarily a result of decreases in selling and administrative expenses and research and development expenses made in conjunction with the restructuring initiatives at RSC.

Defense Systems reported first quarter 1999 sales of \$1.3 billion, an increase from \$1.2 billion for the same period a year ago. Operating income was \$219 million for the first quarter of 1999 versus \$176 million for the first quarter of 1998. Operating margin was 17.4 percent for the first quarter of 1999 versus 14.9 percent for the first quarter of 1998. The increase in operating margin was primarily due to lower costs as a result of sales mix and restructuring actions.

Sensors and Electronic Systems reported sales of \$748 million in the first quarter of 1999, compared to \$641 million for the first quarter of 1998. Operating income was \$126 million for the first quarter of 1999 versus \$105 million for the same period a year ago. Operating margin was 16.8 percent for the first quarter of 1999 versus 16.4 percent for the first quarter of 1998.

Command, Control, Communication, and Information Systems reported sales for the first quarter of 1999 of \$905 million compared to sales of \$871 million for the first quarter of 1998. Operating income was \$103 million for the first quarter of 1999 versus \$85 million for the first quarter of 1998. Operating margin was 11.4 percent for the first quarter of 1999 versus 9.8 percent for the first quarter of 1998. The increase in operating margin was primarily due to sales mix and lower costs as a result of restructuring actions.

Aircraft Integration Systems, Training and Services, Commercial Electronics, and Other reported sales of \$800 million for the first quarter of 1999 versus \$881 million for the first quarter of 1998. Operating income was \$69 million for the first quarter of 1999 versus \$93 million for the first quarter of 1998. Operating margin was 8.6 percent for the first quarter of 1999 versus 10.6 percent for the first quarter of 1998. The decrease in sales was a result of the divestiture of the commercial laundry business in the second quarter of 1998. The decrease in operating margin was primarily due to higher margin programs completed in the prior year.

RE&C reported first quarter 1999 sales of \$692 million, an increase of 27 percent compared with the same period a year ago. The increase in sales was due to increased project work in the power, government, and infrastructure markets. Operating income was \$31 million, compared with \$33 million for the same period a year ago. Operating margin was 4.5 percent for the first quarter of 1999, compared to 6.1 percent for the first quarter of 1998, and up as expected from 3.3 percent for the fourth quarter of 1998. The decrease in margin was a result of the change in estimate on certain contracts as announced in the third quarter of 1998.

Raytheon Aircraft reported first quarter 1999 sales of \$622 million, an increase of 8 percent compared with the same period a year ago and operating income of \$58 million, a 5 percent increase compared with the same period a year ago. Operating margin was 9.3 percent for the first quarter of 1999, compared to 9.5 percent for the first quarter of 1998.

Backlog consisted of the following at:

	April 4, 1999 (Restated)	Dec. 31, 1998 (Restated)	March 29, 1998 (Restated)
	-----	-----	-----
	(In millions)		
Electronics	\$17,641	\$17,648	\$16,495
Engineering and Construction	3,833	3,888	2,697
Aircraft	2,450	2,509	2,075
	-----	-----	-----
Total backlog	\$23,924	\$24,045	\$21,267
	=====	=====	=====
U.S. government backlog included above	\$13,605	\$14,622	\$12,566
	=====	=====	=====

During the third quarter of 1998, the Company changed its method of reporting backlog at certain locations in order to provide a consistent method of reporting across and within the Company's businesses. Backlog includes the full value of contract awards when received, excluding awards and options expected in future periods. Prior to the change, contract values which were awarded but incrementally funded were excluded from reported backlog for some parts of the business. The one-time impact of this change was a \$1.1 billion increase to Electronics backlog and a \$0.9 billion increase to Engineering and Construction backlog, related principally to U.S. government contracts. Prior periods have not been restated for this change.

Financial Condition and Liquidity

Net cash used by operating activities for the first quarter of 1999 was \$855 million versus \$517 million for the first quarter of 1998. The increase was due principally to increased working capital requirements in the Electronics businesses as a result of increased sales volume, costs associated with restructuring activities, delayed customer billings of \$57 million resulting from problems encountered during a new financial software implementation, and an increase in inventory at Raytheon Aircraft for the Premier I and Horizon aircraft. During the first quarter of 1999, the Company incurred \$88 million of restructuring and exit costs and \$25 million of other expenditures related to restructuring and consolidation activities at RSC and RE&C combined.

Net cash used in investing activities was \$232 million in the first quarter of 1999 versus \$192 million in the first quarter of 1998. Origination and sale of financing receivables for the three months ended April 4, 1999 were \$302 million and \$241 million, respectively, versus origination and sale of financing receivables for the three months ended March 29, 1998 of \$225 million and \$160 million, respectively. Capital expenditures were \$141 million for the first three months of 1999 versus \$115 million for the first three months of 1998. Capital expenditures including facilities consolidation for the full year 1999 are expected to be approximately \$550 million.

The Company merged with Hughes Defense in December 1997. Pursuant to the terms of the Master Separation Agreement (the "Separation Agreement"), which requires an adjustment based on net assets, the final purchase price for Hughes Defense has not been determined. Based on the terms and conditions of the Separation Agreement, the Company believes that it is entitled to a reduction in purchase price, a position that Hughes Electronics disputes. The Company and Hughes Electronics have begun the process of negotiating a possible resolution of this matter. If the matter is not successfully resolved through negotiation, the Separation Agreement provides for binding arbitration. Accordingly, while the Company expects a reduction in purchase price from the original terms of the agreement, the amount, timing, and effect on the Company's financial position are uncertain. As a result of this uncertainty, no amounts have been recorded in the financial statements related to this gain contingency.

Dividends paid to stockholders in the first quarter of 1999 were \$67 million versus \$68 million in the first quarter of 1998. The quarterly dividend rate was \$0.20 per share for both the first quarter of 1999 and the first quarter of 1998.

Outstanding shares were reduced by the repurchase of 1.5 million shares for \$82 million during the first three months of 1999 and 0.9 million shares for \$56 million during the same period a year ago.

In March 1999, the Board of Directors authorized the repurchase of up to six million shares of the Company's Class A and Class B common stock over the next three years.

Total debt was \$9.8 billion, \$9.0 billion, and \$10.9 billion at April 4, 1999, December 31, 1998, and March 29, 1998, respectively. Total debt, as a percentage of total capital, was 47.4 percent, 45.4 percent, and 50.9 percent at April 4, 1999, December 31, 1998, and March 29, 1998, respectively.

On May 11, 1999 the Company filed a Registration Statement on Form S-4 to register \$250 million of 6.00% debentures due in 2010 and \$550 million of 6.40% debentures due in 2018 (collectively, the "Exchange Debentures"). These debentures will be offered in exchange for the \$800 million in debentures that the Company placed privately in December 1998 (the "Original Debentures") and are substantially identical to the Original Debentures. The Company will not receive any cash proceeds from the issuance of the Exchange Debentures.

Lines of credit with certain commercial banks exist as standby facilities to support the issuance of commercial paper by the Company. The lines of credit were \$4.1 billion and \$4.4 billion at April 4, 1999 and December 31, 1998, respectively. At April 4, 1999 and December 31, 1998, there were no borrowings under these lines of credit. Given the present state of the financial markets and economic conditions, the Company does not currently anticipate making future borrowings under the lines of credit.

The Company's need for, cost of, and access to funds are dependent on future operating results, as well as conditions external to the Company. The Company believes that its cash position will be sufficient to maintain investment grade credit ratings and its sources of and access to capital markets are adequate to support current operations.

The following discussion covers quantitative and qualitative disclosures about the Company's market risk. The Company's primary market exposures are to interest rates and foreign exchange rates.

The Company meets its working capital requirements with a combination of variable rate short-term and fixed rate long-term financing. The Company enters into interest rate swap agreements with commercial banks primarily to reduce the impact of changes in interest rates on short-term financing arrangements. The Company also enters into foreign exchange contracts with commercial banks to minimize fluctuations in the value of payments to international vendors and the value of foreign currency denominated receipts. The market-risk sensitive instruments used by the Company for hedging are entered into with commercial banks and are directly related to a particular asset, liability, or transaction for which a firm commitment is in place. The Company sells receivables through various special purpose entities and retains a partial interest that may include servicing rights, interest only strips, and subordinated certificates.

Financial instruments held by the Company which are subject to interest rate risk include notes payable, commercial paper, long-term debt, long-term receivables, investments, and interest rate swap agreements. The aggregate hypothetical loss in earnings for one year of those financial instruments held by the Company at April 4, 1999 which are subject to interest rate risk resulting from a hypothetical increase in interest rates of 10 percent is \$1 million, after-tax. The hypothetical loss was determined by calculating the aggregate impact of a one-year increase of 10 percent in the interest rate of each variable rate financial instrument held by the Company at April 4, 1999. Fixed rate financial instruments were not evaluated, as the risk exposure is not material.

Year 2000 Date Conversion

The Year 2000 problem concerns the inability of information systems to recognize properly and process date-sensitive information beyond January 1, 2000.

In January 1998, the Company initiated a formal comprehensive enterprise-wide program to identify and to resolve Year 2000 related issues. The scope of the program includes the investigation of all Company functions and products and all internally used hardware and software systems, including embedded systems in what are not traditionally considered information technology systems. The program has developed standard processes and an internal service center in support of Year 2000 readiness. The Company is following an eight-step risk management process grouped into two major phases, detection (planning and awareness, inventory, triage, and detailed assessment) and correction (resolution, test planning, test execution, and deployment).

The Company has identified eight system types that could have risk as follows: application, infrastructure, test equipment, engineering computing, manufacturing, delivered product, facilities, and supply chain. The completion of several large acquisitions in recent years through which the Company inherited a large number of systems, products, and facilities adds to the complexity of this task. As the Company continues to acquire new businesses, these businesses must then be brought into the program.

The detection phase of the program is currently estimated to be 99 percent complete based on the tasks to be completed. On the basis of expected total cost, the detection phase is 95 percent complete. The remaining work in this phase is expected to be complete by the middle of 1999. The work in the detection phase has involved all eight system types, including delivered product and supply chain.

The Company has made substantial progress in the corrective action phase of the program, with 94 percent of the tasks in this phase completed. On the basis of expected total cost, the corrective action phase is 60 percent complete. The Company expects to complete correction activities during the third quarter of 1999. The Company has instituted and is executing a formal audit program to assess the state of readiness. Also, the Company is assessing the risk of supplier readiness, and in selected cases will review the preparedness of individual suppliers for Year 2000.

When the corrective action phase of the program is completed the Company expects to have developed contingency plans, augmenting existing disaster recovery plans and sourcing strategies for identified risks.

Since January 1998, the Company has spent approximately \$89 million on the Year 2000 program, \$20 million on the detection phase, and \$69 million on the corrective action phase. Prior to 1998, expenditures on the program were insignificant. Total cost at completion of the program is currently estimated to be \$136 million. Of the total \$136 million estimated costs, \$21 million relates to the detection phase and \$115 million is for correction. All costs, except for long-lived assets, are expensed as incurred. These costs include employees, inside and outside consultants and services, system replacements, and other equipment requirements. The Company has employed consultants in an advisory capacity, primarily in the detection phase. Total estimated costs of the Year 2000 program are predominantly internal. Although a number of minor information technology projects have been deferred as a result of the priority given to the Year 2000 program, no significant projects which would materially affect the Company's financial position or results of operations have been delayed.

The Company currently expects to resolve all Year 2000 issues for internally used hardware and software systems by the end of 1999; however, there can be no assurances as to the ultimate success of the program. The Company continues to assess its exposure attributable to external factors, including uncertainties regarding the ability of critical suppliers to avoid Year 2000 related service and delivery interruptions. While the Company has no reason to conclude that any specific supplier represents a significant Year 2000 risk, it is currently unable to conclude that all of its critical suppliers will successfully resolve all Year 2000 issues on a timely basis. The Company is considering various contingency plans for problems that may result from a critical supplier's inability to successfully resolve its Year 2000 issues. A "reasonably likely worst case" scenario of Year 2000 risks for the Company could include isolated interruption of deliveries from critical suppliers, increased manufacturing costs until the problems are resolved, delayed product shipments, lost revenues, lower cash receipts, and certain product liability issues. The Company is unable to quantify the potential effect of these items which could have a material adverse effect on its financial position or results of operations should some combination of these events come to pass.

Accounting Standards

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS No. 133). This accounting standard, which is effective for all fiscal quarters of fiscal years beginning after June 15, 1999, requires that all derivatives be recognized as either assets or liabilities at estimated fair value. The adoption of SFAS No. 133 is not expected to have a material effect on the Company's financial position or results of operations.

Forward-Looking Statements

Statements which are not historical facts contained in this report are forward-looking statements under the provisions of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties. These risks include, in addition to the specific uncertainties referenced in this report, the effect of worldwide political and market conditions, the impact of competitive products and pricing, the timing of awards and contracts, particularly international contracts, and risks inherent with large long-term fixed price contracts. Further information regarding the factors that could cause actual results to differ materially from projected results can be found in "Item 1-Business" in Raytheon's Annual Report on Form 10-K/A for the year ended December 31, 1998.

PART II. OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

- 10.1 Letter of Agreement between Raytheon Company and Daniel P. Burnham.
- 10.2 Letter of Agreement between Raytheon Company and Franklyn A. Caine.
- 27.1 Restated Financial Data Schedule for the period ended April 4, 1999 (filed only electronically with the Securities and Exchange Commission).
- 27.2 Restated Financial Data Schedule for the period ended March 29, 1998 (filed only electronically with the Securities and Exchange Commission).

(b) Reports on Form 8-K

None

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RAYTHEON COMPANY (Registrant)

By: /s/ Michele C. Heid
 Michele C. Heid
 Vice President and
 Corporate Controller
 (Chief Accounting Officer)

May 19, 1999

5
1,000,000

3-MOS

DEC-31-1999

APR-04-1999

		58
	0	
	885	
	0	
	2,017	
	9,109	2,257
	0	
	28,442	
7,097		8,161
0		0
		3
	10,892	
28,442		5,025
	5,025	3,966
	3,966	
	111	
	0	
	177	
	423	
	165	
	0	
	0	
	0	0
	205	
	0.61	
	0.60	

3-MOS

DEC-31-1998	
MAR-29-1998	332
	0
	1,116
	0
	2,166
9,922	
	2,866
	0
29,313	
10,959	
	5,990
0	
	0
	3
	10,506
29,313	
	4,693
4,693	
	3,656
	3,656
	144
	0
171	
	379
	151
0	
	0
	0
	0
	228
	0.67
	0.66